

# 2008-09 Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 17 - Polk County

Workforce Estimating Conference Region 17 Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$11.76/hour and Entry Wage of \$9.56/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$18.43/hour and Entry Wage of \$11.76/hour

| SOC Code* | HSHW** | Occupational Title*                                      | Annual  | Annual | 2007 Hourly Wage |       | FLDOE | Data |
|-----------|--------|--|---------|--------|------------------|-------|-------|------|
|           |        |  | Percent |        | Openings         | Mean  |       |      |
| 132011    | HSHW   | Accountants and Auditors                                 | 1.95    | 75     | 28.70            | 18.24 | 4     | R    |
| 113011    | HSHW   | Administrative Services Managers                         | 2.51    | 10     | 42.24            | 26.01 | 4     | R    |
| 132021    | HSHW   | Appraisers and Assessors of Real Estate                  | 2.52    | 19     | 18.93            | 15.39 | 3     | R    |
| 173011    | HSHW   | Architectural and Civil Drafters                         | 1.78    | 388    | 20.80            | 13.98 | 3     | S    |
| 493021    |        | Automotive Body and Related Repairers                    | 1.43    | 385    | 18.13            | 11.24 | 3     | S    |
| 493023    |        | Automotive Service Technicians and Mechanics             | 2.06    | 68     | 17.17            | 10.51 | 3     | R    |
| 433031    |        | Bookkeeping, Accounting, and Auditing Clerks             | 0.82    | 102    | 14.40            | 10.79 | 4     | R    |
| 493031    | HSHW   | Bus and Truck Mechanics and Diesel Engine Specialists    | 1.51    | 33     | 18.52            | 13.60 | 3     | R    |
| 131199    | HSHW   | Business Operations Specialists, All Other               | 3.39    | 65     | 28.96            | 16.48 | 4     | R    |
| 292031    |        | Cardiovascular Technologists and Technicians             | 2.92    | 189    | 18.76            | 11.19 | 4     | S    |
| 472031    |        | Carpenters   | 1.70    | 96     | 14.91            | 9.93  | 3     | R    |
| 472051    |        | Cement Masons and Concrete Finishers                     | 1.02    | 522    | 14.92            | 10.80 | 3     | S    |
| 351011    | HSHW   | Chefs and Head Cooks                                     | 2.02    | 379    | 19.98            | 12.36 | 3     | S    |
| 173022    | HSHW   | Civil Engineering Technicians                            | 2.57    | 260    | 21.17            | 14.57 | 4     | S    |
| 131031    | HSHW   | Claims Adjusters, Examiners, and Investigators           | 2.11    | 27     | 22.64            | 15.94 | 3     | R    |
| 272022    |        | Coaches and Scouts                                       | 2.14    | 10     | 16.98            | 9.98  | 4     | R    |
| 131072    | HSHW   | Compensation, Benefits, and Job Analysis Specialists     | 2.84    | 206    | 24.02            | 16.26 | 4     | S    |
| 131041    | HSHW   | Compliance Officers, Exc. Safety, Agri, Constr & Transp. | 1.01    | 546    | 21.63            | 13.93 | 3     | S    |
| 113021    | HSHW   | Computer and Information Systems Managers                | 3.13    | 385    | 50.31            | 32.84 | 4     | S    |
| 151021    | HSHW   | Computer Programmers                                     | 1.57    | 18     | 28.53            | 20.59 | 3     | R    |
| 151031    | HSHW   | Computer Software Engineers, Applications                | 5.18    | 14     | 32.73            | 20.14 | 4     | R    |
| 151099    | HSHW   | Computer Specialists, All Other                          | 2.10    | 170    | 31.34            | 17.22 | 3     | S    |
| 151041    |        | Computer Support Specialists                             | 2.10    | 14     | 17.10            | 12.02 | 3     | R    |
| 151051    | HSHW   | Computer Systems Analysts                                | 3.85    | 26     | 30.78            | 22.67 | 4     | R    |
| 492011    |        | Computer, ATM, and Office Machine Repairers              | 2.84    | 14     | 18.39            | 13.26 | 3     | R    |
| 474011    | HSHW   | Construction and Building Inspectors                     | 2.91    | 362    | 23.60            | 16.74 | 3     | S    |
| 119021    | HSHW   | Construction Managers                                    | 0.82    | 1,197  | 41.07            | 23.72 | 4     | S    |
| 333012    |        | Correctional Officers and Jailers                        | 0.52    | 861    | 18.39            | 14.22 | 3     | S    |
| 131051    | HSHW   | Cost Estimators  | 0.71    | 10     | 24.55            | 17.15 | 4     | R    |
| 232091    |        | Court Reporters  | 4.42    | 13     | NR               | NR    | 3     | R    |
| 151061    | HSHW   | Database Administrators                                  | 4.30    | 314    | 30.37            | 19.66 | 4     | S    |
| 319091    |        | Dental Assistants  | 3.27    | 19     | 14.83            | 11.99 | 3     | R    |
| 292021    | HSHW   | Dental Hygienists  | 3.34    | 10     | 27.51            | 23.97 | 4     | R    |
| 333021    | HSHW   | Detectives and Criminal Investigators                    | 1.24    | 11     | 22.13            | 18.85 | 3     | R    |
| 292032    | HSHW   | Diagnostic Medical Sonographers                          | 3.61    | 223    | 26.76            | 20.24 | 4     | S    |
| 472111    |        | Electricians   | 1.59    | 1,796  | 17.70            | 12.81 | 3     | S    |
| 292041    |        | Emergency Medical Technicians and Paramedics             | 2.72    | 11     | NR               | NR    | 3     | R    |
| 131071    | HSHW   | Employment, Recruitment, and Placement Specialists       | 2.94    | 17     | 22.28            | 14.97 | 4     | R    |
| 436011    |        | Executive Secretaries and Administrative Assistants      | 1.42    | 71     | 17.61            | 13.03 | 3     | R    |
| 512091    |        | Fiberglass Laminators and Fabricators                    | 4.40    | 14     | 14.41            | 10.96 | 3     | R    |
| 132051    | HSHW   | Financial Analysts                                       | 2.50    | 265    | 31.94            | 20.12 | 4     | S    |
| 113031    | HSHW   | Financial Managers                                       | 1.66    | 14     | 41.39            | 28.02 | 4     | R    |
| 332011    |        | Fire Fighters  | 2.78    | 25     | 15.72            | 10.58 | 3     | R    |

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- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$18.43/hour and Entry Wage of \$11.76/hour

| SOC Code* | HSHW** | Occupational Title*  | Annual  | Annual | 2007 Hourly Wage |       | FLDOE | Data |
|-----------|--------|--|---------|--------|------------------|-------|-------|------|
|           |        |  | Percent |        | Openings         | Mean  |       |      |
| 471011    | HSHW   | First-Line Superv. of Construction and Extraction Workers  | 0.92    | 2,059  | 26.09            | 17.90 | 4     | S    |
| 331021    | HSHW   | First-Line Superv. of Fire Fighting and Prevention Workers | 2.38    | 156    | 35.26            | 24.37 | 3     | S    |
| 351012    |        | First-Line Superv. of Food Preparation & Serving Workers   | 2.06    | 33     | 15.35            | 11.25 | 3     | R    |
| 371011    |        | First-Line Superv. of Housekeeping & Janitorial Workers    | 3.81    | 17     | 18.90            | 10.84 | 3     | R    |
| 371012    | HSHW   | First-Line Superv. of Landscaping and Groundskeeping       | 2.52    | 495    | 19.22            | 13.00 | 3     | S    |
| 531031    | HSHW   | First-Line Superv. of Material-Moving Vehicle Operators    | 1.33    | 15     | 26.26            | 17.42 | 3     | R    |
| 491011    | HSHW   | First-Line Superv. of Mechanics, Installers, and Repairers | 1.16    | 28     | 26.26            | 18.09 | 3     | R    |
| 431011    |        | First-Line Superv. of Office and Admin. Support Workers    | 1.47    | 78     | 19.00            | 11.34 | 4     | R    |
| 511011    | HSHW   | First-Line Superv. of Production and Operating Workers     | 0.89    | 33     | 26.46            | 17.01 | 3     | R    |
| 411012    | HSHW   | First-Line Supervisors of Non-Retail Sales Workers         | 1.02    | 25     | 36.98            | 21.57 | 3     | R    |
| 391021    | HSHW   | First-Line Supervisors of Personal Service Workers         | 3.39    | 41     | 23.61            | 16.61 | 3     | R    |
| 411011    | HSHW   | First-Line Supervisors of Retail Sales Workers             | 1.15    | 77     | 21.30            | 13.06 | 3     | R    |
| 119051    | HSHW   | Food Service Managers                                      | 1.88    | 472    | 27.47            | 18.50 | 3     | S    |
| 111021    | HSHW   | General and Operations Managers                            | 2.34    | 80     | 49.63            | 27.59 | 4     | R    |
| 271024    |        | Graphic Designers  | 1.77    | 490    | 18.82            | 12.57 | 3     | S    |
| 292099    |        | Health Technologists and Technicians, All Other            | 2.71    | 210    | 17.20            | 11.98 | 3     | S    |
| 499021    |        | Heating, A.C., and Refrigeration Mechanics and Installers  | 2.23    | 936    | 17.18            | 12.20 | 3     | S    |
| 434161    |        | Human Resources Assistants, Exc. Payroll                   | 2.02    | 10     | 14.04            | 11.30 | 3     | R    |
| 499041    |        | Industrial Machinery Mechanics                             | 0.70    | 10     | 15.96            | 11.37 | 3     | R    |
| 537051    |        | Industrial Truck and Tractor Operators                     | 1.18    | 54     | 12.94            | 9.71  | 3     | R    |
| 259031    | HSHW   | Instructional Coordinators                                 | 2.64    | 337    | 24.94            | 16.60 | 4     | S    |
| 413021    | HSHW   | Insurance Sales Agents                                     | 0.88    | 36     | 25.18            | 14.29 | 3     | R    |
| 132053    | HSHW   | Insurance Underwriters                                     | 2.08    | 233    | 24.97            | 16.47 | 3     | S    |
| 271025    | HSHW   | Interior Designers   | 2.54    | 271    | 23.36            | 12.76 | 3     | S    |
| 436012    |        | Legal Secretaries  | 2.46    | 19     | 15.68            | 10.26 | 3     | R    |
| 292061    |        | Licensed Practical and Licensed Vocational Nurses          | 3.00    | 156    | 16.37            | 12.19 | 3     | R    |
| 434131    |        | Loan Interviewers and Clerks                               | 0.81    | 461    | 15.97            | 11.32 | 3     | S    |
| 132072    | HSHW   | Loan Officers  | 1.50    | 839    | 28.84            | 16.51 | 4     | S    |
| 514041    |        | Machinists   | 1.20    | 11     | 16.92            | 12.51 | 3     | R    |
| 499042    |        | Maintenance and Repair Workers, General                    | 1.60    | 109    | 16.12            | 9.96  | 3     | R    |
| 112021    | HSHW   | Marketing Managers   | 2.97    | 289    | 50.63            | 28.55 | 4     | S    |
| 292012    |        | Medical and Clinical Laboratory Technicians                | 3.13    | 381    | 17.10            | 11.43 | 4     | S    |
| 292011    | HSHW   | Medical and Clinical Laboratory Technologists              | 2.61    | 12     | 23.24            | 19.67 | 4     | R    |
| 119111    | HSHW   | Medical and Health Services Managers                       | 2.54    | 402    | 44.68            | 27.64 | 3     | S    |
| 319092    |        | Medical Assistants   | 4.85    | 2,070  | 12.91            | 10.11 | 3     | S    |
| 292071    |        | Medical Records and Health Information Technicians         | 3.15    | 457    | 14.94            | 10.25 | 3     | S    |
| 436013    |        | Medical Secretaries  | 1.61    | 29     | 12.11            | 9.65  | 3     | R    |
| 319094    |        | Medical Transcriptionists                                  | 3.68    | 21     | 14.15            | 11.62 | 3     | R    |
| 493042    |        | Mobile Heavy Equipment Mechanics, Except Engines           | 0.61    | 12     | 14.60            | 10.87 | 3     | R    |
| 151071    | HSHW   | Network and Computer Systems Administrators                | 4.09    | 12     | 26.66            | 18.67 | 3     | R    |
| 151081    | HSHW   | Network Systems and Data Communications Analysts           | 4.87    | 53     | NR               | NR    | 3     | R    |
| 472073    |        | Operating Engineers/Construction Equipment Operators       | 1.40    | 952    | 15.71            | 12.02 | 3     | S    |
| 472141    |        | Painters, Construction and Maintenance                     | 0.98    | 1,089  | 14.32            | 10.58 | 3     | S    |

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| SOC Code* | HSHW** | Occupational Title*                                    | Annual         | Annual | 2007 Hourly Wage |       | FLDOE | Data |
|-----------|--------|--|----------------|--------|------------------|-------|-------|------|
|           |        |  | Percent Growth |        | Openings         | Mean  |       |      |
| 232011    | HSHW   | Paralegals and Legal Assistants                        | 3.78           | 25     | 19.01            | 12.53 | 3     | R    |
| 132052    | HSHW   | Personal Financial Advisors                            | 5.73           | 12     | 37.52            | 16.59 | 4     | R    |
| 372021    |        | Pest Control Workers                                   | 2.63           | 456    | 14.03            | 10.06 | 3     | S    |
| 292052    |        | Pharmacy Technicians                                   | 4.60           | 15     | 12.71            | 9.83  | 3     | R    |
| 312021    | HSHW   | Physical Therapist Assistants                          | 3.96           | 229    | 23.06            | 17.63 | 4     | S    |
| 472152    |        | Plumbers, Pipefitters, and Steamfitters                | 1.83           | 1,295  | 17.32            | 12.40 | 3     | S    |
| 333051    | HSHW   | Police and Sheriff's Patrol Officers                   | 1.75           | 38     | 20.29            | 15.36 | 3     | R    |
| 119141    | HSHW   | Property, Real Estate & Community Association Managers | 1.32           | 651    | 30.45            | 15.56 | 4     | S    |
| 273031    | HSHW   | Public Relations Specialists                           | 2.06           | 14     | 23.67            | 15.72 | 4     | R    |
| 131023    | HSHW   | Purchasing Agents, Except Farm Products & Trade        | 0.39           | 11     | 22.92            | 15.24 | 4     | R    |
| 292034    | HSHW   | Radiologic Technologists and Technicians               | 3.45           | 27     | 21.96            | 17.45 | 4     | R    |
| 419021    |        | Real Estate Brokers                                    | 4.40           | 13     | 17.82            | 12.46 | 3     | R    |
| 419022    |        | Real Estate Sales Agents                               | 2.25           | 50     | 19.76            | 9.79  | 3     | R    |
| 291111    | HSHW   | Registered Nurses                                      | 3.60           | 271    | 26.99            | 21.47 | 4     | R    |
| 291126    | HSHW   | Respiratory Therapists                                 | 3.02           | 409    | 22.23            | 17.88 | 4     | S    |
| 472181    |        | Roofers  | 0.72           | 578    | 15.19            | 10.75 | 3     | S    |
| 112022    | HSHW   | Sales Managers   | 2.41           | 21     | 56.59            | 30.08 | 4     | R    |
| 414011    | HSHW   | Sales Reps., Wholesale & Mfg, Tech. & Sci. Products    | 2.57           | 51     | 32.58            | 18.19 | 3     | R    |
| 414012    | HSHW   | Sales Reps., Wholesale and Manufacturing, Other        | 1.39           | 137    | 31.11            | 15.07 | 3     | R    |
| 413031    | HSHW   | Securities, and Financial Services Sales Agents        | 1.76           | 542    | 41.43            | 16.52 | 4     | S    |
| 492098    |        | Security and Fire Alarm Systems Installers             | 2.42           | 249    | 15.88            | 11.26 | 3     | S    |
| 253021    | HSHW   | Self-Enrichment Education Teachers                     | 2.48           | 15     | 21.57            | 12.84 | 3     | R    |
| 472211    |        | Sheet Metal Workers                                    | 1.45           | 451    | 15.93            | 10.88 | 3     | S    |
| 535031    | HSHW   | Ship Engineers   | 2.48           | 197    | 31.59            | 19.68 | 3     | S    |
| 119151    | HSHW   | Social and Community Service Managers                  | 2.72           | 179    | 30.89            | 18.78 | 4     | S    |
| 211093    |        | Social and Human Service Assistants                    | 1.84           | 14     | 13.22            | 10.29 | 3     | R    |
| 211011    |        | Substance Abuse and Behavioral Disorder Counselors     | 3.09           | 10     | 17.95            | 15.89 | 4     | R    |
| 292055    |        | Surgical Technologists                                 | 3.00           | 246    | 17.73            | 13.56 | 3     | S    |
| 173031    |        | Surveying and Mapping Technicians                      | 2.48           | 636    | 15.42            | 10.38 | 3     | S    |
| 171022    | HSHW   | Surveyors  | 2.98           | 294    | 25.30            | 15.05 | 4     | S    |
| 259041    |        | Teacher Assistants                                     | 1.96           | 66     | 13.05            | 9.59  | 3     | R    |
| 499052    | HSHW   | Telecommunications Line Installers and Repairers       | 2.12           | 35     | 22.52            | 15.91 | 3     | R    |
| 533032    |        | Truck Drivers, Heavy and Tractor-Trailer               | 1.63           | 229    | 16.47            | 11.83 | 3     | R    |
| 251194    | HSHW   | Vocational Education Teachers, Postsecondary           | 3.09           | 369    | 25.33            | 15.70 | 3     | S    |
| 518031    |        | Water and Liquid Waste Treatment Plant Operators       | 1.49           | 12     | 16.97            | 12.29 | 3     | R    |
| 514121    |        | Welders, Cutters, Solderers, and Brazers               | 0.49           | 29     | 14.18            | 9.86  | 3     | R    |
| 131022    | HSHW   | Wholesale and Retail Buyers, Except Farm Products      | 2.32           | 35     | NR               | NR    | 4     | R    |

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| SOC Code* | HSHW** | Occupational Title* | Annual         | 2007 Hourly Wage |      | FLDOE | Data Source† |
|-----------|--------|---------------------|----------------|------------------|------|-------|--------------|
|           |        |                     | Percent Growth | Annual Openings  | Mean | Entry |              |

\*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

\*\*HSHW = High Skill/High Wage.

† Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.