

2006-07 Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

Workforce Estimating Conference Region 18 Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$11.14/hour and Entry Wage of \$9.06/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$17.47/hour and Entry Wage of \$11.14/hour

| SOC Code* | HSHW** | Occupational Title* | Annual | Annual | 2005 Hourly Wage | | FLDOE | Data |
|-----------|--------|---|---------|--------|------------------|-------|-------|------|
| | | | Percent | | Openings | Mean | | |
| 132011 | HSHW | Accountants and Auditors | 3.27 | 153 | 25.74 | 18.48 | 4 | R |
| 113011 | HSHW | Administrative Services Managers | 2.86 | 16 | 31.35 | 17.92 | 4 | R |
| 413011 | HSHW | Advertising Sales Agents | 1.75 | 11 | 24.48 | 13.38 | 3 | R |
| 132021 | HSHW | Appraisers and Assessors of Real Estate | 2.46 | 251 | 23.29 | 14.12 | 3 | S |
| 173011 | HSHW | Architectural and Civil Drafters | 1.23 | 396 | 19.66 | 13.86 | 3 | S |
| 493021 | | Automotive Body and Related Repairers | 2.47 | 18 | 15.22 | 9.77 | 3 | R |
| 493023 | | Automotive Service Technicians and Mechanics | 4.54 | 208 | 16.18 | 10.71 | 3 | R |
| 433031 | | Bookkeeping, Accounting, and Auditing Clerks | 1.74 | 222 | 13.95 | 9.88 | 4 | R |
| 472021 | | Brickmasons and Blockmasons | 4.12 | 46 | 16.18 | 12.10 | 3 | R |
| 493031 | | Bus and Truck Mechanics and Diesel Engine Specialists | 2.99 | 35 | 15.93 | 11.87 | 3 | R |
| 131199 | HSHW | Business Operations Specialists, All Other | 3.94 | 100 | 24.69 | 14.43 | 4 | R |
| 517011 | | Cabinetmakers and Bench Carpenters | 3.06 | 23 | 14.74 | 11.62 | 3 | R |
| 292031 | HSHW | Cardiovascular Technologists and Technicians | 3.85 | 10 | 17.57 | 11.27 | 4 | R |
| 472031 | | Carpenters | 3.72 | 239 | 15.57 | 10.31 | 3 | R |
| 472051 | | Cement Masons and Concrete Finishers | 5.16 | 95 | 14.12 | 9.54 | 3 | R |
| 351011 | HSHW | Chefs and Head Cooks | 2.18 | 14 | 18.51 | 13.59 | 3 | R |
| 131031 | HSHW | Claims Adjusters, Examiners, and Investigators | 2.59 | 13 | 20.09 | 14.52 | 3 | R |
| 272022 | HSHW | Coaches and Scouts | 2.27 | 10 | 25.12 | 15.83 | 4 | R |
| 131072 | HSHW | Compensation, Benefits, and Job Analysis Specialists | 3.33 | 237 | 23.64 | 16.26 | 4 | S |
| 113021 | HSHW | Computer and Information Systems Managers | 3.72 | 15 | 48.71 | 30.52 | 4 | R |
| 151021 | HSHW | Computer Programmers | 1.50 | 27 | 28.42 | 19.10 | 3 | R |
| 151031 | HSHW | Computer Software Engineers, Applications | 0.69 | 10 | 35.92 | 24.90 | 4 | R |
| 151099 | HSHW | Computer Specialists, All Other | 3.67 | 172 | 29.77 | 16.10 | 3 | S |
| 151041 | HSHW | Computer Support Specialists | 3.22 | 37 | 18.39 | 13.19 | 3 | R |
| 151051 | HSHW | Computer Systems Analysts | 4.54 | 43 | 25.27 | 19.48 | 4 | R |
| 492011 | | Computer, ATM, and Office Machine Repairers | 4.29 | 21 | 14.83 | 11.57 | 3 | R |
| 474011 | HSHW | Construction and Building Inspectors | 2.12 | 273 | 21.89 | 16.37 | 3 | S |
| 119021 | HSHW | Construction Managers | 2.53 | 48 | 38.65 | 23.70 | 4 | R |
| 333012 | | Correctional Officers and Jailers | 1.60 | 10 | NR | NR | 3 | R |
| 131051 | HSHW | Cost Estimators | 3.09 | 37 | 20.33 | 13.37 | 4 | R |
| 434051 | | Customer Service Representative | 3.08 | 182 | 12.75 | 9.46 | 3 | R |
| 151061 | HSHW | Database Administrators | 4.24 | 281 | 27.64 | 17.36 | 4 | S |
| 319091 | | Dental Assistants | 3.41 | 60 | 12.41 | 9.96 | 3 | R |
| 292021 | HSHW | Dental Hygienists | 3.29 | 12 | 30.92 | 24.56 | 4 | R |
| 333021 | HSHW | Detectives and Criminal Investigators | 2.43 | 359 | 26.31 | 17.99 | 3 | S |
| 292032 | HSHW | Diagnostic Medical Sonographers | 2.42 | 150 | 24.10 | 18.64 | 4 | S |
| 472081 | | Drywall and Ceiling Tile Installers | 4.32 | 28 | 16.67 | 12.01 | 3 | R |
| 472111 | | Electricians | 4.02 | 116 | 15.47 | 12.05 | 3 | R |
| 492094 | HSHW | Electronics Repairers, Commercial and Industrial Equip. | 2.73 | 14 | 18.75 | 15.49 | 3 | R |
| 292041 | | Emergency Medical Technicians and Paramedics | 2.44 | 279 | 13.83 | 9.79 | 3 | S |
| 131071 | HSHW | Employment, Recruitment, and Placement Specialists | 5.19 | 42 | 20.58 | 14.58 | 4 | R |
| 194091 | | Environmental Science Technicians, Including Health | 4.11 | 166 | 16.20 | 11.64 | 4 | S |
| 436011 | | Executive Secretaries and Administrative Assistants | 2.04 | 154 | 16.32 | 11.76 | 3 | R |

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Mean Wage of \$17.47/hour and Entry Wage of \$11.14/hour

| SOC Code* | HSHW** | Occupational Title* | Annual Percent Growth | Annual Openings | 2005 Hourly Wage | | FLDOE Training Code | Data Source† |
|-----------|--------|--|-----------------------------|--------------------|------------------|-------|---------------------------|-----------------|
| | | | | | Mean | Entry | | |
| 512091 | | Fiberglass Laminators and Fabricators | 3.46 | 17 | 14.05 | 10.89 | 3 | R |
| 132051 | HSHW | Financial Analysts | 3.15 | 10 | 30.30 | 18.44 | 4 | R |
| 113031 | HSHW | Financial Managers | 2.06 | 21 | 41.16 | 25.09 | 4 | R |
| 332011 | | Fire Fighters | 2.66 | 49 | 17.20 | 12.90 | 3 | R |
| 471011 | HSHW | First-Line Superv. of Construction and Extraction Workers | 3.37 | 144 | 25.68 | 16.39 | 4 | R |
| 331021 | HSHW | First-Line Superv. of Fire Fighting and Prevention Workers | 2.50 | 10 | NR | NR | 3 | R |
| 351012 | | First-Line Superv. of Food Preparation & Serving Workers | 2.09 | 72 | 14.90 | 10.03 | 3 | R |
| 371011 | | First-Line Superv. of Housekeeping & Janitorial Workers | 2.90 | 38 | 16.61 | 11.16 | 3 | R |
| 371012 | HSHW | First-Line Superv. of Landscaping and Groundskeeping | 3.10 | 17 | 20.07 | 12.90 | 3 | R |
| 531031 | HSHW | First-Line Superv. of Material-Moving Vehicle Operators | 2.59 | 22 | 22.27 | 14.00 | 3 | R |
| 491011 | HSHW | First-Line Superv. of Mechanics, Installers, and Repairers | 2.36 | 31 | 24.15 | 15.36 | 3 | R |
| 431011 | HSHW | First-Line Superv. of Office and Admin. Support Workers | 1.79 | 100 | 20.83 | 13.32 | 4 | R |
| 511011 | HSHW | First-Line Superv. of Production and Operating Workers | 2.17 | 43 | 23.72 | 15.62 | 3 | R |
| 411012 | HSHW | First-Line Supervisors of Non-Retail Sales Workers | 1.82 | 32 | 37.34 | 20.79 | 3 | R |
| 391021 | HSHW | First-Line Supervisors of Personal Service Workers | 1.34 | 25 | 19.17 | 12.11 | 3 | R |
| 331012 | HSHW | First-Line Supervisors of Police and Detectives | 1.94 | 14 | NR | NR | 4 | R |
| 411011 | HSHW | First-Line Supervisors of Retail Sales Workers | 1.00 | 95 | 21.24 | 12.09 | 3 | R |
| 119051 | HSHW | Food Service Managers | 1.95 | 19 | 23.06 | 16.42 | 3 | R |
| 111021 | HSHW | General and Operations Managers | 2.90 | 124 | 42.70 | 19.79 | 4 | R |
| 472121 | | Glaziers | 2.58 | 10 | 14.43 | 10.19 | 3 | R |
| 271024 | | Graphic Designers | 3.42 | 35 | 16.74 | 11.54 | 3 | R |
| 499021 | HSHW | Heating, A.C., and Refrigeration Mechanics and Installers | 3.86 | 46 | 18.60 | 12.95 | 3 | R |
| 499041 | HSHW | Industrial Machinery Mechanics | 1.87 | 12 | 17.67 | 13.91 | 3 | R |
| 259031 | HSHW | Instructional Coordinators | 3.51 | 17 | 18.05 | 12.58 | 4 | R |
| 413021 | HSHW | Insurance Sales Agents | 1.73 | 32 | 28.97 | 13.74 | 3 | R |
| 271025 | HSHW | Interior Designers | 3.18 | 11 | 22.60 | 13.41 | 3 | R |
| 436012 | | Legal Secretaries | 2.14 | 22 | 16.00 | 11.96 | 3 | R |
| 254031 | | Library Technicians | 2.39 | 11 | 11.98 | 9.80 | 4 | R |
| 292061 | | Licensed Practical and Licensed Vocational Nurses | 3.39 | 143 | 17.20 | 14.26 | 3 | R |
| 132072 | HSHW | Loan Officers | 2.97 | 11 | 33.46 | 15.28 | 4 | R |
| 514041 | | Machinists | 3.34 | 28 | 15.04 | 11.33 | 3 | R |
| 499042 | | Maintenance and Repair Workers, General | 2.70 | 144 | 14.03 | 9.78 | 3 | R |
| 112021 | HSHW | Marketing Managers | 2.52 | 294 | 45.32 | 25.94 | 4 | S |
| 292012 | | Medical and Clinical Laboratory Technicians | 1.97 | 314 | 15.20 | 10.37 | 4 | S |
| 292011 | HSHW | Medical and Clinical Laboratory Technologists | 2.12 | 11 | 21.34 | 18.05 | 4 | R |
| 119111 | HSHW | Medical and Health Services Managers | 3.84 | 19 | 37.54 | 20.16 | 3 | R |
| 319092 | | Medical Assistants | 4.86 | 1,764 | 11.80 | 9.44 | 3 | S |
| 292071 | | Medical Records and Health Information Technicians | 4.84 | 18 | 14.43 | 10.89 | 3 | R |
| 436013 | | Medical Secretaries | 1.70 | 24 | 12.38 | 9.91 | 3 | R |
| 319094 | | Medical Transcriptionists | 4.11 | 13 | 14.67 | 10.46 | 3 | R |
| 151071 | HSHW | Network and Computer Systems Administrators | 3.24 | 17 | 26.46 | 18.63 | 3 | R |
| 151081 | HSHW | Network Systems and Data Communications Analysts | 5.79 | 45 | 23.22 | 14.86 | 3 | R |
| 472073 | | Operating Engineers/Construction Equipment Operators | 2.09 | 64 | 13.79 | 11.02 | 3 | R |

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| SOC Code* | HSHW** | Occupational Title* | Annual Percent Growth | Annual Openings | 2005 Hourly Wage | | FLDOE Training Code | Data Source† |
|-----------|--------|--|-----------------------------|--------------------|------------------|-------|---------------------------|-----------------|
| | | | | | Mean | Entry | | |
| 472141 | | Painters, Construction and Maintenance | 3.49 | 76 | 12.92 | 10.30 | 3 | R |
| 232011 | | Paralegals and Legal Assistants | 3.25 | 27 | 16.84 | 13.24 | 3 | R |
| 412022 | | Parts Salespersons | 0.20 | 13 | 14.97 | 9.73 | 3 | R |
| 132052 | HSHW | Personal Financial Advisors | 3.59 | 22 | 36.48 | 16.51 | 4 | R |
| 312021 | HSHW | Physical Therapist Assistants | 4.02 | 10 | 19.31 | 14.38 | 4 | R |
| 472151 | | Pipelayers | 2.05 | 16 | 14.22 | 10.55 | 3 | R |
| 472161 | | Plasterers and Stucco Masons | 2.43 | 12 | 14.86 | 11.79 | 3 | R |
| 472152 | | Plumbers, Pipefitters, and Steamfitters | 3.19 | 83 | 16.01 | 12.86 | 3 | R |
| 333051 | HSHW | Police and Sheriff's Patrol Officers | 2.96 | 56 | 20.18 | 15.58 | 3 | R |
| 339021 | | Private Detectives and Investigators | 2.97 | 211 | 17.51 | 11.30 | 3 | S |
| 272012 | HSHW | Producers and Directors | 0.33 | 10 | 23.05 | 13.33 | 4 | R |
| 119141 | HSHW | Property, Real Estate & Community Association Managers | 1.86 | 26 | 22.71 | 13.58 | 4 | R |
| 273031 | HSHW | Public Relations Specialists | 4.85 | 39 | 23.11 | 14.86 | 4 | R |
| 131023 | HSHW | Purchasing Agents, Except Farm Products & Trade | 2.40 | 21 | 21.62 | 14.87 | 4 | R |
| 292034 | HSHW | Radiologic Technologists and Technicians | 3.20 | 30 | 24.09 | 18.85 | 4 | R |
| 419022 | | Real Estate Sales Agents | 0.48 | 54 | 18.31 | 9.61 | 3 | R |
| 291111 | HSHW | Registered Nurses | 3.47 | 327 | 25.96 | 20.40 | 4 | R |
| 472171 | | Reinforcing Iron and Rebar Workers | 2.56 | 157 | 15.71 | 11.54 | 3 | S |
| 291126 | HSHW | Respiratory Therapists | 3.86 | 10 | 20.63 | 17.53 | 4 | R |
| 472181 | | Roofers | 3.27 | 55 | 14.79 | 11.23 | 3 | R |
| 112022 | HSHW | Sales Managers | 3.90 | 26 | 53.81 | 27.17 | 4 | R |
| 414011 | HSHW | Sales Reps., Wholesale & Mfg, Tech. & Sci. Products | 1.90 | 22 | 31.08 | 15.92 | 3 | R |
| 414012 | HSHW | Sales Reps., Wholesale and Manufacturing, Other | 3.24 | 210 | 28.76 | 13.97 | 3 | R |
| 413031 | HSHW | Securities, and Financial Services Sales Agents | 2.60 | 36 | 28.65 | 11.52 | 4 | R |
| 492098 | | Security and Fire Alarm Systems Installers | 3.37 | 235 | 16.74 | 11.92 | 3 | S |
| 472211 | | Sheet Metal Workers | 3.53 | 38 | 14.89 | 10.87 | 3 | R |
| 119151 | HSHW | Social and Community Service Managers | 5.73 | 47 | 26.47 | 20.63 | 4 | R |
| 211093 | | Social and Human Service Assistants | 6.24 | 100 | 13.86 | 10.38 | 3 | R |
| 472221 | | Structural Iron and Steel Workers | 3.71 | 25 | 15.17 | 11.05 | 3 | R |
| 512041 | | Structural Metal Fabricators and Fitters | 2.28 | 12 | 13.82 | 9.47 | 3 | R |
| 292055 | | Surgical Technologists | 4.03 | 13 | 17.13 | 14.49 | 3 | R |
| 173031 | | Surveying and Mapping Technicians | 4.35 | 10 | 14.89 | 10.53 | 3 | R |
| 492022 | HSHW | Telecommunications Equipment Installers and Repairers | 2.82 | 12 | 18.99 | 14.04 | 3 | R |
| 499052 | HSHW | Telecommunications Line Installers and Repairers | 1.78 | 23 | NR | NR | 3 | R |
| 472044 | | Tile and Marble Setters | 3.76 | 342 | 15.84 | 10.29 | 3 | S |
| 533032 | | Truck Drivers, Heavy and Tractor-Trailer | 3.20 | 212 | 15.20 | 10.93 | 3 | R |
| 251194 | HSHW | Vocational Education Teachers, Postsecondary | 3.79 | 301 | 20.38 | 13.49 | 3 | S |
| 518031 | | Water and Liquid Waste Treatment Plant Operators | 1.10 | 11 | 16.83 | 12.81 | 3 | R |
| 514121 | | Welders, Cutters, Solderers, and Brazers | 3.86 | 47 | 13.78 | 11.18 | 3 | R |
| 131022 | HSHW | Wholesale and Retail Buyers, Except Farm Products | 1.82 | 20 | 23.60 | 13.15 | 4 | R |

*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

**HSHW = High Skill/High Wage.

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| SOC Code* | HSHW** | Occupational Title* | Annual Percent Growth | Annual Openings | <u>2005 Hourly Wage</u> Mean | <u>Entry</u> | FLDOE Training Code | Data Source† |
|-----------|--------|---------------------|-----------------------------|--------------------|---------------------------------|--------------|---------------------------|-----------------|
|-----------|--------|---------------------|-----------------------------|--------------------|---------------------------------|--------------|---------------------------|-----------------|

† Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.