

# 2007-08 Regional Targeted Occupations List

**Sorted by Occupational Title**

Workforce Region 8 - Baker, Clay, Duval, Nassau, Putnam, and Saint Johns Counties

Workforce Estimating Conference Region 8 Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 25 annual openings and positive growth
- 3 Mean Wage of \$11.78/hour and Entry Wage of \$9.59/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$18.48/hour and Entry Wage of \$11.78/hour

| SOC Code* | HSHW** | Occupational Title*                                   | Annual         | Annual | 2006 Hourly Wage |       | FLDOE | Data |
|-----------|--------|---|----------------|--------|------------------|-------|-------|------|
|           |        |   | Percent Growth |        | Openings         | Mean  |       |      |
| 132011    | HSHW   | Accountants and Auditors                              | 1.69           | 242    | 26.37            | 17.45 | 4     | R    |
| 113011    | HSHW   | Administrative Services Managers                      | 2.04           | 27     | 36.22            | 21.16 | 4     | R    |
| 413011    | HSHW   | Advertising Sales Agents                              | 1.71           | 26     | 19.62            | 12.60 | 3     | R    |
| 132021    | HSHW   | Appraisers and Assessors of Real Estate               | 2.29           | 25     | 21.98            | 13.07 | 3     | R    |
| 173011    | HSHW   | Architectural and Civil Drafters                      | 1.60           | 394    | 19.84            | 13.65 | 3     | S    |
| 493021    | HSHW   | Automotive Body and Related Repairers                 | 1.69           | 32     | 19.43            | 12.86 | 3     | R    |
| 493023    |        | Automotive Service Technicians and Mechanics          | 2.19           | 189    | 15.95            | 10.37 | 3     | R    |
| 472011    | HSHW   | Boilermakers  | NR             | NR     | 26.28            | 22.13 | 3     | R    |
| 433031    |        | Bookkeeping, Accounting, and Auditing Clerks          | 1.02           | 318    | 14.58            | 10.39 | 4     | R    |
| 472021    |        | Brickmasons and Blockmasons                           | 2.92           | 35     | 16.18            | 10.16 | 3     | R    |
| 493031    |        | Bus and Truck Mechanics and Diesel Engine Specialists | 1.93           | 72     | 18.00            | 13.76 | 3     | R    |
| 131199    | HSHW   | Business Operations Specialists, All Other            | 2.87           | 214    | 27.52            | 16.95 | 4     | R    |
| 292031    |        | Cardiovascular Technologists and Technicians          | 2.63           | 156    | 18.04            | 10.94 | 4     | S    |
| 472031    |        | Carpenters  | 2.88           | 371    | 14.61            | 10.35 | 3     | R    |
| 472051    |        | Cement Masons and Concrete Finishers                  | 2.47           | 49     | 14.00            | 10.04 | 3     | R    |
| 351011    |        | Chefs and Head Cooks                                  | 2.25           | 434    | 18.86            | 11.17 | 3     | S    |
| 173022    | HSHW   | Civil Engineering Technicians                         | 2.44           | 263    | 19.68            | 13.55 | 4     | S    |
| 131031    | HSHW   | Claims Adjusters, Examiners, and Investigators        | 1.68           | 62     | 18.51            | 12.57 | 3     | R    |
| 272022    |        | Coaches and Scouts                                    | 2.20           | 28     | 24.55            | 10.13 | 4     | R    |
| 131072    | HSHW   | Compensation, Benefits, and Job Analysis Specialists  | 2.88           | 227    | 23.37            | 15.42 | 4     | S    |
| 113021    | HSHW   | Computer and Information Systems Managers             | 2.75           | 36     | 53.20            | 33.99 | 4     | R    |
| 151021    | HSHW   | Computer Programmers                                  | 0.35           | 75     | 37.64            | 23.25 | 3     | R    |
| 151031    | HSHW   | Computer Software Engineers, Applications             | 4.70           | 68     | 39.28            | 26.59 | 4     | R    |
| 151041    |        | Computer Support Specialists                          | 2.65           | 73     | 18.32            | 12.48 | 3     | R    |
| 151051    | HSHW   | Computer Systems Analysts                             | 3.16           | 122    | 32.09            | 21.29 | 4     | R    |
| 492011    | HSHW   | Computer, ATM, and Office Machine Repairers           | 0.63           | 27     | 18.54            | 13.04 | 3     | R    |
| 474011    | HSHW   | Construction and Building Inspectors                  | 2.90           | 352    | 22.28            | 16.44 | 3     | S    |
| 119021    | HSHW   | Construction Managers                                 | 2.95           | 185    | 39.91            | 20.35 | 4     | R    |
| 333012    |        | Correctional Officers and Jailers                     | 0.90           | 43     | NR               | NR    | 3     | R    |
| 131051    | HSHW   | Cost Estimators                                       | 3.07           | 61     | 27.30            | 18.06 | 4     | R    |
| 232091    |        | Court Reporters                                       | 5.20           | 174    | 17.62            | 10.83 | 3     | S    |
| 434051    |        | Customer Service Representative                       | 2.87           | 919    | 13.35            | 10.20 | 3     | R    |
| 151061    | HSHW   | Database Administrators                               | 4.64           | 33     | 30.79            | 20.29 | 4     | R    |
| 319091    |        | Dental Assistants                                     | 3.47           | 75     | 14.31            | 11.15 | 3     | R    |
| 292021    | HSHW   | Dental Hygienists                                     | 3.92           | 466    | 24.89            | 16.79 | 4     | S    |
| 519081    |        | Dental Laboratory Technicians                         | 2.01           | 168    | 17.28            | 10.39 | 3     | S    |
| 292032    | HSHW   | Diagnostic Medical Sonographers                       | 3.60           | 211    | 24.50            | 18.74 | 4     | S    |
| 472081    |        | Drywall and Ceiling Tile Installers                   | 3.35           | 33     | 15.08            | 11.57 | 3     | R    |
| 173023    | HSHW   | Electrical and Electronic Engineering Technicians     | 1.10           | 27     | NR               | NR    | 4     | R    |
| 472111    |        | Electricians  | 2.28           | 119    | 18.06            | 12.88 | 3     | R    |
| 292041    |        | Emergency Medical Technicians and Paramedics          | 2.41           | 277    | 14.07            | 9.99  | 3     | S    |
| 131071    | HSHW   | Employment, Recruitment, and Placement Specialists    | 3.63           | 54     | 21.31            | 13.46 | 4     | R    |
| 436011    |        | Executive Secretaries and Administrative Assistants   | 1.77           | 289    | 16.78            | 12.31 | 3     | R    |

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| SOC Code* | HSHW** | Occupational Title*  | Annual<br>Percent<br>Growth | Annual<br>Openings | 2006 Hourly Wage |       | FLDOE<br>Training<br>Code | Data<br>Source† |
|-----------|--------|--|-----------------------------|--------------------|------------------|-------|---------------------------|-----------------|
|           |        |  |                             |                    | Mean             | Entry |                           |                 |
| 132051    | HSHW   | Financial Analysts   | 3.47                        | 49                 | 37.90            | 19.09 | 4                         | R               |
| 113031    | HSHW   | Financial Managers   | 2.14                        | 61                 | 45.12            | 26.10 | 4                         | R               |
| 332011    | HSHW   | Fire Fighters  | 2.30                        | 78                 | NR               | NR    | 3                         | R               |
| 471011    | HSHW   | First-Line Superv. of Construction and Extraction Workers  | 2.36                        | 282                | 25.38            | 18.63 | 4                         | R               |
| 331021    | HSHW   | First-Line Superv. of Fire Fighting and Prevention Workers | 2.51                        | 195                | 32.04            | 21.80 | 3                         | S               |
| 351012    |        | First-Line Superv. of Food Preparation & Serving Workers   | 1.81                        | 139                | 15.21            | 10.57 | 3                         | R               |
| 371012    | HSHW   | First-Line Superv. of Landscaping and Groundskeeping       | 2.47                        | 497                | 18.30            | 12.19 | 3                         | S               |
| 531031    | HSHW   | First-Line Superv. of Material-Moving Vehicle Operators    | 1.47                        | 58                 | 27.94            | 16.27 | 3                         | R               |
| 491011    | HSHW   | First-Line Superv. of Mechanics, Installers, and Repairers | 1.88                        | 103                | 27.72            | 17.87 | 3                         | R               |
| 431011    | HSHW   | First-Line Superv. of Office and Admin. Support Workers    | 1.33                        | 235                | 21.36            | 13.94 | 4                         | R               |
| 511011    | HSHW   | First-Line Superv. of Production and Operating Workers     | 0.66                        | 55                 | 25.65            | 16.56 | 3                         | R               |
| 411012    | HSHW   | First-Line Supervisors of Non-Retail Sales Workers         | 0.79                        | 88                 | 35.03            | 20.60 | 3                         | R               |
| 391021    |        | First-Line Supervisors of Personal Service Workers         | 1.64                        | 33                 | 16.55            | 10.78 | 3                         | R               |
| 411011    | HSHW   | First-Line Supervisors of Retail Sales Workers             | 0.97                        | 212                | 20.85            | 13.49 | 3                         | R               |
| 119051    | HSHW   | Food Service Managers                                      | 1.47                        | 45                 | 27.77            | 18.57 | 3                         | R               |
| 111021    | HSHW   | General and Operations Managers                            | 2.24                        | 187                | 50.93            | 25.71 | 4                         | R               |
| 472121    |        | Glaziers   | 2.19                        | 239                | 14.65            | 10.78 | 3                         | S               |
| 271024    |        | Graphic Designers  | 1.01                        | 25                 | 18.30            | 13.11 | 3                         | R               |
| 292099    |        | Health Technologists and Technicians, All Other            | 2.45                        | 213                | 15.45            | 10.55 | 3                         | S               |
| 499021    |        | Heating, A.C., and Refrigeration Mechanics and Installers  | 2.81                        | 75                 | 17.33            | 12.01 | 3                         | R               |
| 537051    |        | Industrial Truck and Tractor Operators                     | 1.01                        | 93                 | 14.40            | 9.98  | 3                         | R               |
| 259031    | HSHW   | Instructional Coordinators                                 | 3.24                        | 25                 | 21.44            | 16.17 | 4                         | R               |
| 413021    | HSHW   | Insurance Sales Agents                                     | 1.22                        | 1,157              | 26.62            | 13.50 | 3                         | S               |
| 132053    | HSHW   | Insurance Underwriters                                     | 2.48                        | 27                 | 23.99            | 16.71 | 3                         | R               |
| 271025    | HSHW   | Interior Designers   | 2.26                        | 228                | 23.62            | 13.10 | 3                         | S               |
| 436012    |        | Legal Secretaries  | 1.57                        | 55                 | 16.53            | 10.60 | 3                         | R               |
| 292061    | HSHW   | Licensed Practical and Licensed Vocational Nurses          | 2.39                        | 140                | 18.71            | 15.15 | 3                         | R               |
| 132071    |        | Loan Counselors  | 4.44                        | 29                 | 18.39            | 11.36 | 4                         | R               |
| 434131    |        | Loan Interviewers and Clerks                               | 1.77                        | 46                 | 15.76            | 11.39 | 3                         | R               |
| 132072    | HSHW   | Loan Officers  | 2.86                        | 46                 | 23.50            | 15.15 | 4                         | R               |
| 514041    |        | Machinists   | 0.34                        | 32                 | 18.06            | 13.58 | 3                         | R               |
| 499042    |        | Maintenance and Repair Workers, General                    | 1.88                        | 229                | 15.48            | 10.39 | 3                         | R               |
| 499043    |        | Maintenance Workers, Machinery                             | 1.74                        | 25                 | 17.28            | 12.87 | 3                         | R               |
| 395092    |        | Manicurists and Pedicurists                                | 1.11                        | 44                 | 14.08            | 10.94 | 3                         | R               |
| 112021    | HSHW   | Marketing Managers   | 2.68                        | 294                | 47.34            | 27.64 | 4                         | S               |
| 292012    |        | Medical and Clinical Laboratory Technicians                | 2.91                        | 356                | 16.31            | 10.73 | 4                         | S               |
| 292011    | HSHW   | Medical and Clinical Laboratory Technologists              | 1.69                        | 25                 | 21.96            | 18.41 | 4                         | R               |
| 119111    | HSHW   | Medical and Health Services Managers                       | 2.39                        | 27                 | 38.92            | 23.53 | 3                         | R               |
| 319092    |        | Medical Assistants   | 4.70                        | 1,828              | 12.14            | 9.57  | 3                         | S               |
| 292071    |        | Medical Records and Health Information Technicians         | 2.92                        | 41                 | 13.56            | 10.14 | 3                         | R               |
| 436013    |        | Medical Secretaries  | 1.97                        | 1,093              | 12.69            | 9.48  | 3                         | S               |
| 319094    |        | Medical Transcriptionists                                  | 2.77                        | 38                 | 13.06            | 11.01 | 3                         | R               |
| 493042    |        | Mobile Heavy Equipment Mechanics, Except Engines           | 1.84                        | 28                 | 17.92            | 14.29 | 3                         | R               |

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| SOC Code* | HSHW** | Occupational Title*                                    | Annual         | Annual | 2006 Hourly Wage |       | FLDOE | Data |
|-----------|--------|--|----------------|--------|------------------|-------|-------|------|
|           |        |  | Percent Growth |        | Openings         | Mean  |       |      |
| 151071    | HSHW   | Network and Computer Systems Administrators            | 4.00           | 49     | 31.22            | 20.49 | 3     | R    |
| 151081    | HSHW   | Network Systems and Data Communications Analysts       | 5.52           | 100    | 27.64            | 16.95 | 3     | R    |
| 472073    |        | Operating Engineers/Construction Equipment Operators   | 2.21           | 95     | 16.36            | 11.74 | 3     | R    |
| 472141    |        | Painters, Construction and Maintenance                 | 1.86           | 74     | 14.86            | 12.02 | 3     | R    |
| 232011    |        | Paralegals and Legal Assistants                        | 3.54           | 66     | 17.18            | 12.54 | 3     | R    |
| 132052    | HSHW   | Personal Financial Advisors                            | 3.84           | 29     | 33.49            | 16.30 | 4     | R    |
| 312021    | HSHW   | Physical Therapist Assistants                          | 4.06           | 216    | 20.33            | 14.88 | 4     | S    |
| 472151    |        | Pipelayers   | 1.53           | 25     | 14.35            | 11.33 | 3     | R    |
| 472161    |        | Plasterers and Stucco Masons                           | 2.38           | 277    | 15.49            | 11.47 | 3     | S    |
| 472152    |        | Plumbers, Pipefitters, and Steamfitters                | 2.48           | 93     | 17.30            | 10.03 | 3     | R    |
| 333051    | HSHW   | Police and Sheriff's Patrol Officers                   | 1.52           | 120    | NR               | NR    | 3     | R    |
| 339021    | HSHW   | Private Detectives and Investigators                   | 2.05           | 178    | 18.39            | 12.40 | 3     | S    |
| 119141    | HSHW   | Property, Real Estate & Community Association Managers | 0.78           | 511    | 28.61            | 14.26 | 4     | S    |
| 273031    | HSHW   | Public Relations Specialists                           | 2.31           | 42     | 22.91            | 14.95 | 4     | R    |
| 131023    | HSHW   | Purchasing Agents, Except Farm Products & Trade        | 1.47           | 48     | 22.97            | 15.68 | 4     | R    |
| 292034    | HSHW   | Radiologic Technologists and Technicians               | 2.23           | 29     | 21.17            | 17.07 | 4     | R    |
| 419022    |        | Real Estate Sales Agents                               | 1.59           | 2,395  | 22.74            | 9.51  | 3     | S    |
| 291111    | HSHW   | Registered Nurses                                      | 3.01           | 633    | 25.00            | 19.21 | 4     | R    |
| 291126    | HSHW   | Respiratory Therapists                                 | 2.37           | 28     | 20.77            | 17.37 | 4     | R    |
| 472181    |        | Roofers  | 2.23           | 851    | 14.07            | 9.89  | 3     | S    |
| 112022    | HSHW   | Sales Managers   | 2.87           | 59     | 55.04            | 29.19 | 4     | R    |
| 414011    | HSHW   | Sales Reps., Wholesale & Mfg, Tech. & Sci. Products    | 1.70           | 94     | 25.49            | 13.55 | 3     | R    |
| 414012    | HSHW   | Sales Reps., Wholesale and Manufacturing, Other        | 1.77           | 319    | 24.30            | 12.49 | 3     | R    |
| 413031    | HSHW   | Securities, and Financial Services Sales Agents        | 1.99           | 44     | 36.69            | 18.26 | 4     | R    |
| 492098    |        | Security and Fire Alarm Systems Installers             | 3.23           | 315    | 15.34            | 10.75 | 3     | S    |
| 472211    | HSHW   | Sheet Metal Workers                                    | 0.73           | 41     | 19.33            | 14.02 | 3     | R    |
| 535031    | HSHW   | Ship Engineers   | 3.95           | 238    | 30.48            | 19.10 | 3     | S    |
| 119151    | HSHW   | Social and Community Service Managers                  | 3.26           | 238    | 28.54            | 18.03 | 4     | S    |
| 472221    |        | Structural Iron and Steel Workers                      | 2.12           | 181    | 16.57            | 11.81 | 3     | S    |
| 211011    |        | Substance Abuse and Behavioral Disorder Counselors     | 2.19           | 178    | 17.39            | 11.86 | 4     | S    |
| 292055    |        | Surgical Technologists                                 | 2.58           | 207    | 16.78            | 13.12 | 3     | S    |
| 173031    |        | Surveying and Mapping Technicians                      | 2.13           | 494    | 14.52            | 9.76  | 3     | S    |
| 171022    | HSHW   | Surveyors  | 2.65           | 293    | 23.90            | 14.30 | 4     | S    |
| 259041    |        | Teacher Assistants                                     | 2.11           | 152    | 12.39            | 9.89  | 3     | R    |
| 499052    |        | Telecommunications Line Installers and Repairers       | 2.04           | 392    | 17.37            | 11.34 | 3     | S    |
| 472044    |        | Tile and Marble Setters                                | 4.09           | 499    | 16.08            | 10.26 | 3     | S    |
| 533032    | HSHW   | Truck Drivers, Heavy and Tractor-Trailer               | 1.92           | 360    | 18.51            | 12.16 | 3     | R    |
| 251194    | HSHW   | Vocational Education Teachers, Postsecondary           | 3.48           | 332    | 22.69            | 13.88 | 3     | S    |
| 514121    |        | Welders, Cutters, Solderers, and Brazers               | 0.66           | 50     | 15.79            | 11.91 | 3     | R    |
| 131022    |        | Wholesale and Retail Buyers, Except Farm Products      | 1.67           | 41     | 20.66            | 11.65 | 4     | R    |

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| SOC Code* | HSHW** | Occupational Title* | Annual<br>Percent<br>Growth | Annual<br>Openings | <u>2006 Hourly Wage</u><br>Mean | Entry | FLDOE<br>Training<br>Code | Data<br>Source† |
|-----------|--------|---------------------|-----------------------------|--------------------|---------------------------------|-------|---------------------------|-----------------|
|-----------|--------|---------------------|-----------------------------|--------------------|---------------------------------|-------|---------------------------|-----------------|

\*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

\*\*HSHW = High Skill/High Wage.

† Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.