

# 2007-08 Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

Workforce Estimating Conference Region 18 Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$11.52/hour and Entry Wage of \$9.38/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$18.07/hour and Entry Wage of \$11.52/hour

SOC Code*	HSHW**	Occupational Title*	Annual	Annual	2006 Hourly Wage		FLDOE	Data
			Percent		Openings	Mean		
132011	HSHW	Accountants and Auditors	2.00	113	26.28	18.90	4	R
113011	HSHW	Administrative Services Managers	2.41	12	34.15	20.75	4	R
413011	HSHW	Advertising Sales Agents	1.78	12	33.76	14.09	3	R
173011	HSHW	Architectural and Civil Drafters	1.60	394	19.84	13.65	3	S
493021		Automotive Body and Related Repairers	2.46	16	15.94	11.76	3	R
493023		Automotive Service Technicians and Mechanics	4.53	205	18.01	12.25	3	R
433031		Bookkeeping, Accounting, and Auditing Clerks	2.11	274	14.26	10.48	4	R
472021		Brickmasons and Blockmasons	3.96	46	17.24	11.94	3	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	3.25	40	16.73	12.62	3	R
131199	HSHW	Business Operations Specialists, All Other	4.07	84	26.01	15.63	4	R
517011		Cabinetmakers and Bench Carpenters	2.32	22	15.20	12.13	3	R
292031		Cardiovascular Technologists and Technicians	2.63	156	18.04	10.94	4	S
472031		Carpenters	3.00	224	16.21	10.87	3	R
472051		Cement Masons and Concrete Finishers	3.45	56	14.16	9.75	3	R
351011	HSHW	Chefs and Head Cooks	2.65	14	19.03	14.56	3	R
173022	HSHW	Civil Engineering Technicians	2.44	263	19.68	13.55	4	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	2.70	15	23.56	16.15	3	R
272022	HSHW	Coaches and Scouts	2.72	12	23.78	16.03	4	R
131072	HSHW	Compensation, Benefits, and Job Analysis Specialists	2.88	227	23.37	15.42	4	S
113021	HSHW	Computer and Information Systems Managers	1.89	10	53.74	34.96	4	R
151021	HSHW	Computer Programmers	0.36	599	31.61	20.36	3	S
151031	HSHW	Computer Software Engineers, Applications	3.66	42	38.56	26.60	4	R
151041	HSHW	Computer Support Specialists	1.81	27	18.72	13.85	3	R
151051	HSHW	Computer Systems Analysts	2.87	30	26.07	19.89	4	R
492011		Computer, ATM, and Office Machine Repairers	2.92	18	14.80	11.95	3	R
474011	HSHW	Construction and Building Inspectors	2.90	352	22.28	16.44	3	S
119021	HSHW	Construction Managers	2.14	71	38.79	24.87	4	R
333012	HSHW	Correctional Officers and Jailers	1.99	10	NR	NR	3	R
131051	HSHW	Cost Estimators	3.24	40	22.77	13.88	4	R
232091		Court Reporters	4.36	10	13.63	12.38	3	R
434051		Customer Service Representative	3.26	181	12.88	9.55	3	R
151061	HSHW	Database Administrators	4.14	277	28.40	17.65	4	S
319091		Dental Assistants	3.81	62	13.48	10.64	3	R
292021	HSHW	Dental Hygienists	3.86	21	27.72	20.19	4	R
519081		Dental Laboratory Technicians	2.01	168	17.28	10.39	3	S
439031	HSHW	Desktop Publishers	3.31	10	44.89	34.78	3	R
292032	HSHW	Diagnostic Medical Sonographers	3.60	211	24.50	18.74	4	S
472081		Drywall and Ceiling Tile Installers	3.75	25	17.83	14.28	3	R
472111		Electricians	2.81	93	15.11	11.63	3	R
492094	HSHW	Electronics Repairers, Commercial and Industrial Equip.	3.22	14	19.64	15.02	3	R
292041		Emergency Medical Technicians and Paramedics	2.41	277	14.07	9.99	3	S
131071	HSHW	Employment, Recruitment, and Placement Specialists	3.94	39	23.27	14.83	4	R
436011		Executive Secretaries and Administrative Assistants	2.37	173	16.53	12.29	3	R

# 2007-08 Regional Targeted Occupations List

**Sorted by Occupational Title**

Workforce Region 18 - Manatee and Sarasota Counties

Workforce Estimating Conference Region 18 Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$11.52/hour and Entry Wage of \$9.38/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$18.07/hour and Entry Wage of \$11.52/hour

SOC Code*	HSHW**	Occupational Title*	Annual Percent Growth	Annual Openings	2006 Hourly Wage		FLDOE Training Code	Data Source†
					Mean	Entry		
119011	HSHW	Farm, Ranch, and Other Agricultural Managers	0.10	14	NR	NR	4	R
512091		Fiberglass Laminators and Fabricators	4.20	16	14.13	11.01	3	R
132051	HSHW	Financial Analysts	2.65	292	31.93	18.32	4	S
113031	HSHW	Financial Managers	2.43	22	42.82	25.69	4	R
332011		Fire Fighters	3.09	70	17.82	13.31	3	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	2.80	168	27.81	18.35	4	R
331021	HSHW	First-Line Superv. of Fire Fighting and Prevention Workers	2.94	13	29.71	24.58	3	R
351012		First-Line Superv. of Food Preparation & Serving Workers	2.57	82	15.73	10.47	3	R
371012	HSHW	First-Line Superv. of Landscaping and Groundskeeping	3.76	23	19.82	12.87	3	R
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	3.19	27	23.33	14.11	3	R
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	2.37	35	24.73	16.81	3	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	2.13	109	20.81	13.81	4	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	1.64	38	25.40	17.28	3	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.21	32	40.05	21.80	3	R
391021	HSHW	First-Line Supervisors of Personal Service Workers	2.61	26	19.30	12.37	3	R
331012	HSHW	First-Line Supervisors of Police and Detectives	NR	NR	NR	NR	4	R
411011	HSHW	First-Line Supervisors of Retail Sales Workers	1.21	111	20.77	13.19	3	R
119051	HSHW	Food Service Managers	2.24	21	26.76	18.46	3	R
111021	HSHW	General and Operations Managers	2.92	116	45.96	23.92	4	R
472121		Glaziers	2.98	10	14.64	10.37	3	R
271024		Graphic Designers	2.38	27	17.61	12.64	3	R
292099		Health Technologists and Technicians, All Other	2.45	213	15.45	10.55	3	S
499021	HSHW	Heating, A.C., and Refrigeration Mechanics and Installers	3.39	42	18.26	13.02	3	R
259031	HSHW	Instructional Coordinators	3.22	18	18.94	13.05	4	R
413021	HSHW	Insurance Sales Agents	0.59	31	26.07	14.83	3	R
271025	HSHW	Interior Designers	2.72	12	NR	NR	3	R
436012		Legal Secretaries	2.48	31	15.82	12.41	3	R
292061	HSHW	Licensed Practical and Licensed Vocational Nurses	3.25	151	18.56	14.83	3	R
434131		Loan Interviewers and Clerks	1.23	493	15.63	11.10	3	S
132072	HSHW	Loan Officers	2.05	16	36.97	17.91	4	R
514041		Machinists	3.10	27	15.34	11.61	3	R
499042		Maintenance and Repair Workers, General	2.51	133	14.21	10.01	3	R
112021	HSHW	Marketing Managers	2.68	294	47.34	27.64	4	S
292012		Medical and Clinical Laboratory Technicians	3.21	11	17.68	12.04	4	R
292011	HSHW	Medical and Clinical Laboratory Technologists	1.63	10	21.74	18.41	4	R
119111	HSHW	Medical and Health Services Managers	2.79	15	38.19	23.93	3	R
319092		Medical Assistants	4.70	1,828	12.14	9.57	3	S
499062		Medical Equipment Repairers	3.09	10	NR	NR	3	R
292071		Medical Records and Health Information Technicians	2.81	12	14.67	11.05	3	R
436013		Medical Secretaries	2.06	47	13.06	9.94	3	R
319094		Medical Transcriptionists	3.94	15	15.85	10.94	3	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	2.52	12	14.85	10.83	3	R
151071	HSHW	Network and Computer Systems Administrators	3.71	19	27.61	19.77	3	R

# 2007-08 Regional Targeted Occupations List

**Sorted by Occupational Title**

Workforce Region 18 - Manatee and Sarasota Counties

Workforce Estimating Conference Region 18 Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$11.52/hour and Entry Wage of \$9.38/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$18.07/hour and Entry Wage of \$11.52/hour

SOC Code*	HSHW**	Occupational Title*	Annual	Annual	2006 Hourly Wage		FLDOE	Data
			Percent		Openings	Mean		
151081	HSHW	Network Systems and Data Communications Analysts	5.39	50	25.55	15.56	3	R
311012		Nursing Aides, Orderlies, and Attendants	3.28	241	11.79	9.49	3	R
312011	HSHW	Occupational Therapist Assistants		20	23.80	21.50	4	L
472073		Operating Engineers/Construction Equipment Operators	3.26	83	14.30	11.67	3	R
292081		Opticians, Dispensing	1.39	10	14.07	10.90	3	R
472141		Painters, Construction and Maintenance	3.49	87	17.33	11.68	3	R
232011	HSHW	Paralegals and Legal Assistants	3.68	37	21.27	12.98	3	R
132052	HSHW	Personal Financial Advisors	3.09	28	31.46	15.71	4	R
312021	HSHW	Physical Therapist Assistants	4.06	216	20.33	14.88	4	S
472151		Pipelayers	2.98	21	14.60	10.99	3	R
472161		Plasterers and Stucco Masons	3.38	13	14.97	12.24	3	R
472152		Plumbers, Pipefitters, and Steamfitters	3.38	85	16.28	13.27	3	R
333051	HSHW	Police and Sheriff's Patrol Officers	2.12	49	20.49	15.87	3	R
435031		Police, Fire, and Ambulance Dispatchers	2.16	10	14.68	12.61	3	R
515023		Printing Machine Operators	2.90	11	13.59	9.56	3	R
339021	HSHW	Private Detectives and Investigators	2.05	178	18.39	12.40	3	S
272012	HSHW	Producers and Directors	2.55	23	23.17	13.75	4	R
119141	HSHW	Property, Real Estate & Community Association Managers	1.00	26	25.41	16.02	4	R
273031	HSHW	Public Relations Specialists	3.09	29	22.54	14.60	4	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	1.77	22	24.52	16.02	4	R
292034	HSHW	Radiologic Technologists and Technicians	3.76	37	23.94	18.91	4	R
419021	HSHW	Real Estate Brokers	0.98	51	NR	NR	3	R
419022		Real Estate Sales Agents	1.52	96	17.93	10.08	3	R
291111	HSHW	Registered Nurses	3.35	343	25.61	19.01	4	R
291126	HSHW	Respiratory Therapists	2.36	11	22.33	18.73	4	R
472181		Roofers	2.87	33	14.59	10.15	3	R
112022	HSHW	Sales Managers	3.00	23	60.84	30.53	4	R
414011	HSHW	Sales Reps., Wholesale & Mfg, Tech. & Sci. Products	2.56	28	29.08	16.79	3	R
414012	HSHW	Sales Reps., Wholesale and Manufacturing, Other	2.72	219	28.12	14.14	3	R
436014		Secretaries, Except Legal, Medical, and Executive	0.56	139	12.89	9.53	3	R
413031	HSHW	Securities, and Financial Services Sales Agents	1.73	24	37.66	12.44	4	R
492098		Security and Fire Alarm Systems Installers	3.23	315	15.34	10.75	3	S
472211		Sheet Metal Workers	3.34	35	14.67	11.07	3	R
535031	HSHW	Ship Engineers	3.95	238	30.48	19.10	3	S
119151	HSHW	Social and Community Service Managers	5.04	42	27.89	22.43	4	R
211093		Social and Human Service Assistants	5.00	67	14.64	11.42	3	R
472221		Structural Iron and Steel Workers	3.55	13	17.11	14.28	3	R
211011		Substance Abuse and Behavioral Disorder Counselors	2.19	178	17.39	11.86	4	S
292055		Surgical Technologists	2.92	10	16.77	14.48	3	R
173031		Surveying and Mapping Technicians	2.13	494	14.52	9.76	3	S
171022	HSHW	Surveyors	2.65	293	23.90	14.30	4	S
499052	HSHW	Telecommunications Line Installers and Repairers	0.20	16	20.37	12.84	3	R
472044		Tile and Marble Setters	4.09	499	16.08	10.26	3	S

# 2007-08 Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

Workforce Estimating Conference Region 18 Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$11.52/hour and Entry Wage of \$9.38/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$18.07/hour and Entry Wage of \$11.52/hour

SOC Code*	HSHW**	Occupational Title*	Annual	Annual	2006 Hourly Wage		FLDOE	Data
			Percent		Openings	Mean		
533032		Truck Drivers, Heavy and Tractor-Trailer	4.18	233	15.61	11.32	3	R
251194	HSHW	Vocational Education Teachers, Postsecondary	3.48	332	22.69	13.88	3	S
518031		Water and Liquid Waste Treatment Plant Operators	1.40	12	17.17	13.08	3	R
514121		Welders, Cutters, Solderers, and Brazers	2.85	45	14.03	11.05	3	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	2.37	26	23.73	13.56	4	R

\*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

\*\*HSHW = High Skill/High Wage.

† Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

L = Requested by the Regional Workforce Board and approved by WFI. Local data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.