

# 2005-06 Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 14 - Pinellas County

Workforce Estimating Conference Region 14 Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 25 annual openings and positive growth
- 3 Mean Wage of \$11.11/hour and Entry Wage of \$9.04/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$17.44/hour and Entry Wage of \$11.11/hour

| SOC Code* | HSHW** | Occupational Title*                                      | Annual  | Annual | 2004 Hourly Wage |       | FLDOE | Data |
|-----------|--------|--|---------|--------|------------------|-------|-------|------|
|           |        |  | Percent |        | Openings         | Mean  |       |      |
| 132011    | HSHW   | Accountants and Auditors                                 | 2.30    | 165    | 28.33            | 16.80 | 4     | R    |
| 113011    | HSHW   | Administrative Services Managers                         | 2.41    | 31     | 30.79            | 17.62 | 4     | R    |
| 413011    | HSHW   | Advertising Sales Agents                                 | 1.72    | 31     | 26.11            | 12.29 | 3     | R    |
| 132021    | HSHW   | Appraisers and Assessors of Real Estate                  | 2.11    | 28     | 24.25            | 15.35 | 3     | R    |
| 173011    | HSHW   | Architectural and Civil Drafters                         | 1.58    | 429    | 19.22            | 13.74 | 3     | S    |
| 493021    |        | Automotive Body and Related Repairers                    | 1.81    | 392    | 16.75            | 9.47  | 3     | S    |
| 493023    |        | Automotive Service Technicians and Mechanics             | 2.13    | 83     | 16.22            | 10.17 | 3     | R    |
| 433031    |        | Bookkeeping, Accounting, and Auditing Clerks             | 1.03    | 253    | 13.26            | 9.35  | 4     | R    |
| 472021    |        | Brickmasons and Blockmasons                              | 4.78    | 26     | 15.14            | 10.62 | 3     | R    |
| 493031    |        | Bus and Truck Mechanics and Diesel Engine Specialists    | 1.70    | 569    | 16.44            | 11.77 | 3     | S    |
| 131199    | HSHW   | Business Operations Specialists, All Other               | 3.31    | 122    | 25.88            | 15.29 | 4     | R    |
| 292031    |        | Cardiovascular Technologists and Technicians             | 3.97    | 194    | 17.84            | 10.61 | 4     | S    |
| 472031    |        | Carpenters   | 2.42    | 209    | 14.23            | 9.76  | 3     | R    |
| 472051    |        | Cement Masons and Concrete Finishers                     | 3.27    | 38     | 13.30            | 10.09 | 3     | R    |
| 351011    |        | Chefs and Head Cooks                                     | 2.05    | 361    | 17.17            | 9.81  | 3     | S    |
| 131031    | HSHW   | Claims Adjusters, Examiners, and Investigators           | 2.60    | 30     | 23.46            | 15.78 | 3     | R    |
| 272022    | HSHW   | Coaches and Scouts                                       | 2.01    | 252    | 27.87            | 14.23 | 4     | S    |
| 131072    | HSHW   | Compensation, Benefits, and Job Analysis Specialists     | 3.40    | 255    | 22.54            | 15.36 | 4     | S    |
| 113021    | HSHW   | Computer and Information Systems Managers                | 3.48    | 41     | 45.56            | 27.16 | 4     | R    |
| 151021    | HSHW   | Computer Programmers                                     | 0.54    | 45     | 28.50            | 18.27 | 3     | R    |
| 151031    | HSHW   | Computer Software Engineers, Applications                | 4.17    | 90     | 37.95            | 24.45 | 3     | R    |
| 151032    | HSHW   | Computer Software Engineers, Systems Software            | 3.21    | 49     | 35.59            | 25.03 | 4     | R    |
| 151099    | HSHW   | Computer Specialists, All Other                          | 4.05    | 305    | 28.25            | 12.03 | 3     | S    |
| 151041    | HSHW   | Computer Support Specialists                             | 2.63    | 71     | 19.44            | 12.71 | 3     | R    |
| 151051    | HSHW   | Computer Systems Analysts                                | 3.18    | 67     | 31.77            | 19.91 | 4     | R    |
| 474011    | HSHW   | Construction and Building Inspectors                     | 2.18    | 269    | 20.97            | 15.06 | 3     | S    |
| 119021    | HSHW   | Construction Managers                                    | 2.00    | 80     | 45.20            | 24.29 | 4     | R    |
| 333012    | HSHW   | Correctional Officers and Jailers                        | 1.48    | 55     | 18.22            | 14.61 | 3     | R    |
| 131051    | HSHW   | Cost Estimators  | 2.65    | 33     | 22.76            | 13.80 | 4     | R    |
| 434051    |        | Customer Service Representative                          | 2.81    | 443    | 13.63            | 10.16 | 3     | R    |
| 151061    | HSHW   | Database Administrators                                  | 4.29    | 26     | 27.09            | 15.94 | 4     | R    |
| 319091    |        | Dental Assistants  | 3.55    | 910    | 12.77            | 9.94  | 3     | S    |
| 292021    | HSHW   | Dental Hygienists  | 3.63    | 370    | 32.41            | 15.91 | 4     | S    |
| 333021    | HSHW   | Detectives and Criminal Investigators                    | 2.20    | 324    | 25.42            | 17.51 | 3     | S    |
| 292032    | HSHW   | Diagnostic Medical Sonographers                          | 2.88    | 158    | 21.95            | 16.06 | 4     | S    |
| 472081    |        | Drywall and Ceiling Tile Installers                      | 3.89    | 412    | 14.38            | 10.43 | 3     | S    |
| 173023    | HSHW   | Electrical and Electronic Engineering Technicians        | 1.30    | 365    | 20.86            | 14.31 | 4     | S    |
| 472111    |        | Electricians   | 3.62    | 57     | 15.82            | 12.60 | 3     | R    |
| 292041    |        | Emergency Medical Technicians and Paramedics             | 2.76    | 347    | 13.13            | 9.31  | 3     | S    |
| 131071    | HSHW   | Employment, Recruitment, and Placement Specialist        | 3.75    | 43     | 19.26            | 13.87 | 4     | R    |
| 192041    | HSHW   | Environmental Scientists & Specialists, Including Health | 2.26    | 220    | 22.61            | 15.49 | 4     | S    |
| 436011    |        | Executive Secretaries and Administrative Assistants      | 1.45    | 183    | 16.31            | 12.06 | 3     | R    |
| 132051    | HSHW   | Financial Analysts                                       | 2.65    | 30     | 31.19            | 18.37 | 4     | R    |

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| SOC Code* | HSHW** | Occupational Title*  | Annual  | Annual | 2004 Hourly Wage |       | FLDOE | Data |
|-----------|--------|--|---------|--------|------------------|-------|-------|------|
|           |        |  | Percent |        | Openings         | Mean  |       |      |
| 113031    | HSHW   | Financial Managers   | 2.45    | 74     | 38.87            | 23.89 | 4     | R    |
| 332011    | HSHW   | Fire Fighters  | 2.26    | 54     | 17.70            | 12.14 | 3     | R    |
| 471011    | HSHW   | First-Line Superv. of Construction and Extraction Workers  | 2.52    | 108    | 22.17            | 16.18 | 4     | R    |
| 331021    | HSHW   | First-Line Superv. of Fire Fighting and Prevention Workers | 2.23    | 219    | 28.40            | 19.38 | 3     | S    |
| 351012    |        | First-Line Superv. of Food Preparation & Serving Workers   | 1.98    | 117    | 14.05            | 9.55  | 3     | R    |
| 371012    |        | First-Line Superv. of Landscaping and Groundskeeping       | 2.29    | 382    | 17.08            | 11.28 | 3     | S    |
| 531031    | HSHW   | First-Line Superv. of Material-Moving Vehicle Operators    | 1.33    | 398    | 24.10            | 14.39 | 3     | S    |
| 491011    | HSHW   | First-Line Superv. of Mechanics, Installers, and Repairers | 2.23    | 51     | 24.57            | 16.77 | 3     | R    |
| 431011    | HSHW   | First-Line Superv. of Office and Admin. Support Workers    | 1.09    | 168    | 20.71            | 13.33 | 4     | R    |
| 511011    | HSHW   | First-Line Superv. of Production and Operating Workers     | 1.41    | 69     | 21.83            | 14.02 | 3     | R    |
| 411012    | HSHW   | First-Line Supervisors of Non-Retail Sales Workers         | 0.99    | 67     | 32.97            | 18.11 | 3     | R    |
| 391021    |        | First-Line Supervisors of Personal Service Workers         | 0.77    | 33     | 15.43            | 10.69 | 3     | R    |
| 119051    | HSHW   | Food Service Managers                                      | 1.38    | 27     | 19.26            | 12.80 | 3     | R    |
| 111021    | HSHW   | General and Operations Managers                            | 2.19    | 189    | 45.45            | 20.12 | 4     | R    |
| 271024    |        | Graphic Designers  | 2.58    | 32     | 16.68            | 11.39 | 3     | R    |
| 499021    |        | Heating, A.C., and Refrigeration Mechanics and Installers  | 3.72    | 40     | 16.66            | 12.21 | 3     | R    |
| 259031    | HSHW   | Instructional Coordinators                                 | 2.45    | 245    | 21.12            | 14.66 | 4     | S    |
| 413021    | HSHW   | Insurance Sales Agents                                     | 1.08    | 32     | 24.27            | 14.09 | 3     | R    |
| 271025    | HSHW   | Interior Designers   | 2.93    | 292    | 23.42            | 13.51 | 3     | S    |
| 436012    |        | Legal Secretaries  | 2.26    | 44     | 16.65            | 12.80 | 3     | R    |
| 292061    |        | Licensed Practical and Licensed Vocational Nurses          | 2.83    | 187    | 16.48            | 13.91 | 3     | R    |
| 132072    | HSHW   | Loan Officers  | 3.65    | 42     | 29.17            | 18.28 | 4     | R    |
| 514041    |        | Machinists   | 2.18    | 31     | 14.35            | 10.33 | 3     | R    |
| 499042    |        | Maintenance and Repair Workers, General                    | 2.20    | 3,029  | 13.48            | 9.00  | 3     | S    |
| 112021    | HSHW   | Marketing Managers   | 2.88    | 31     | 43.73            | 22.26 | 4     | R    |
| 292012    |        | Medical and Clinical Laboratory Technicians                | 2.43    | 364    | 15.03            | 10.27 | 4     | S    |
| 292011    | HSHW   | Medical and Clinical Laboratory Technologists              | 1.92    | 25     | 20.90            | 16.99 | 4     | R    |
| 119111    | HSHW   | Medical and Health Services Managers                       | 3.45    | 39     | 37.03            | 20.18 | 3     | R    |
| 319092    |        | Medical Assistants   | 4.97    | 114    | 11.81            | 9.59  | 3     | R    |
| 292071    |        | Medical Records and Health Information Technicians         | 5.04    | 54     | 11.61            | 9.08  | 3     | R    |
| 436013    |        | Medical Secretaries  | 1.71    | 65     | 12.75            | 9.50  | 3     | R    |
| 319094    |        | Medical Transcriptionists                                  | 3.15    | 32     | 14.36            | 12.24 | 3     | R    |
| 151071    | HSHW   | Network and Computer Systems Administrators                | 3.11    | 36     | 27.97            | 19.27 | 3     | R    |
| 151081    | HSHW   | Network Systems and Data Communications Analysts           | 5.44    | 61     | 28.00            | 18.85 | 3     | R    |
| 472073    |        | Operating Engineers/Construction Equipment Operators       | 2.35    | 57     | 15.00            | 10.28 | 3     | R    |
| 472141    |        | Painters, Construction and Maintenance                     | 3.01    | 57     | 12.33            | 9.13  | 3     | R    |
| 232011    | HSHW   | Paralegals and Legal Assistants                            | 3.30    | 45     | 18.81            | 14.90 | 3     | R    |
| 132052    | HSHW   | Personal Financial Advisors                                | 4.79    | 68     | 59.83            | 16.68 | 4     | R    |
| 312021    | HSHW   | Physical Therapist Assistants                              | 4.21    | 202    | 18.99            | 14.17 | 4     | S    |
| 291071    | HSHW   | Physician Assistants                                       | 4.49    | 183    | 31.44            | 17.09 | 4     | S    |
| 472161    |        | Plasterers and Stucco Masons                               | 3.01    | 314    | 15.72            | 10.97 | 3     | S    |
| 472152    |        | Plumbers, Pipefitters, and Steamfitters                    | 2.75    | 44     | 15.85            | 11.71 | 3     | R    |
| 333051    | HSHW   | Police and Sheriff's Patrol Officers                       | 2.59    | 94     | 22.00            | 16.09 | 3     | R    |

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| SOC Code* | HSHW** | Occupational Title*                                    | Annual  | Annual | 2004 Hourly Wage |       | FLDOE | Data |
|-----------|--------|--|---------|--------|------------------|-------|-------|------|
|           |        |  | Percent |        | Openings         | Mean  |       |      |
| 272012    | HSHW   | Producers and Directors                                | 2.31    | 184    | 29.16            | 14.93 | 4     | S    |
| 119141    | HSHW   | Property, Real Estate & Community Association Managers | 2.24    | 49     | 21.65            | 13.72 | 4     | R    |
| 273031    | HSHW   | Public Relations Specialists                           | 4.81    | 74     | 24.32            | 14.33 | 4     | R    |
| 131023    | HSHW   | Purchasing Agents, Except Farm Products & Trade        | 1.65    | 41     | 22.20            | 14.60 | 4     | R    |
| 292034    | HSHW   | Radiologic Technologists and Technicians               | 2.46    | 34     | 19.38            | 14.55 | 4     | R    |
| 419022    |        | Real Estate Sales Agents                               | 1.16    | 49     | 24.06            | 9.99  | 3     | R    |
| 291111    | HSHW   | Registered Nurses                                      | 2.97    | 444    | 24.31            | 19.28 | 4     | R    |
| 291126    | HSHW   | Respiratory Therapists                                 | 3.76    | 31     | 19.29            | 15.78 | 4     | R    |
| 472181    |        | Roofers  | 3.75    | 28     | 13.85            | 10.00 | 3     | R    |
| 112022    | HSHW   | Sales Managers   | 3.23    | 48     | 47.60            | 24.18 | 4     | R    |
| 414011    | HSHW   | Sales Reps., Wholesale & Mfg., Tech. & Sci. Products   | 1.03    | 70     | 35.34            | 15.29 | 3     | R    |
| 414012    | HSHW   | Sales Reps., Wholesale and Manufacturing, Other        | 1.82    | 281    | 25.66            | 12.77 | 3     | R    |
| 413031    | HSHW   | Securities, and Financial Services Sales Agents        | 2.28    | 80     | 30.17            | 13.22 | 4     | R    |
| 492098    |        | Security and Fire Alarm Systems Installers             | 3.22    | 241    | 16.15            | 11.33 | 3     | S    |
| 472211    |        | Sheet Metal Workers                                    | 2.48    | 540    | 15.02            | 10.23 | 3     | S    |
| 119151    | HSHW   | Social and Community Service Managers                  | 3.18    | 248    | 26.20            | 17.51 | 4     | S    |
| 472221    | HSHW   | Structural Iron and Steel Workers                      | 2.78    | 178    | 17.97            | 12.54 | 3     | S    |
| 292055    |        | Surgical Technologists                                 | 3.41    | 203    | 15.69            | 12.12 | 3     | S    |
| 173031    |        | Surveying and Mapping Technicians                      | 3.75    | 577    | 13.79            | 9.25  | 3     | S    |
| 499052    |        | Telecommunications Line Installers and Repairers       | 2.51    | 25     | 16.31            | 10.76 | 3     | R    |
| 472044    |        | Tile and Marble Setters                                | 4.33    | 42     | 16.11            | 11.82 | 3     | R    |
| 113071    | HSHW   | Transportation, Storage, and Distribution Managers     | 2.01    | 162    | 37.31            | 22.53 | 3     | S    |
| 533032    |        | Truck Drivers, Heavy and Tractor-Trailer               | 1.90    | 80     | 14.84            | 10.28 | 3     | R    |
| 251194    | HSHW   | Vocational Education Teachers, Postsecondary           | 3.70    | 332    | 20.67            | 13.11 | 3     | S    |
| 514121    |        | Welders, Cutters, Solderers, and Brazers               | 3.73    | 86     | 13.46            | 9.76  | 3     | R    |
| 131022    | HSHW   | Wholesale and Retail Buyers, Except Farm Products      | 0.67    | 25     | 23.87            | 15.08 | 4     | R    |

\*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

\*\*HSHW = High Skill/High Wage.

† Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.