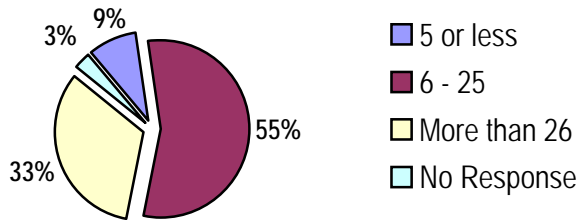


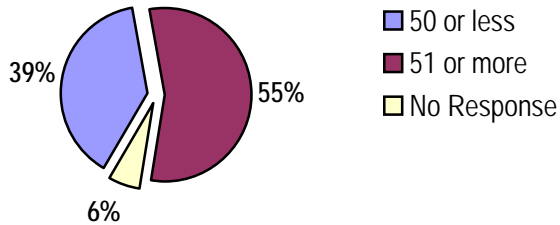
Enterprise Florida Manufacturing Advisory Council - Training Survey Results

General Information - Survey Respondents:

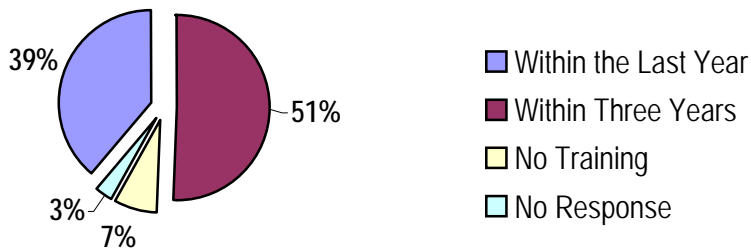
Number of Years in Business



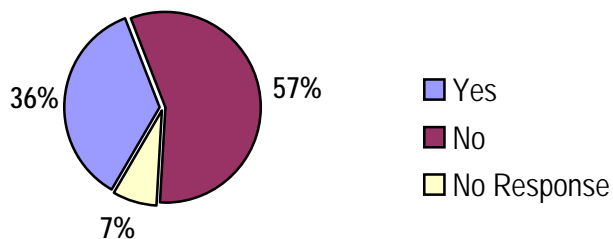
Number of Employees



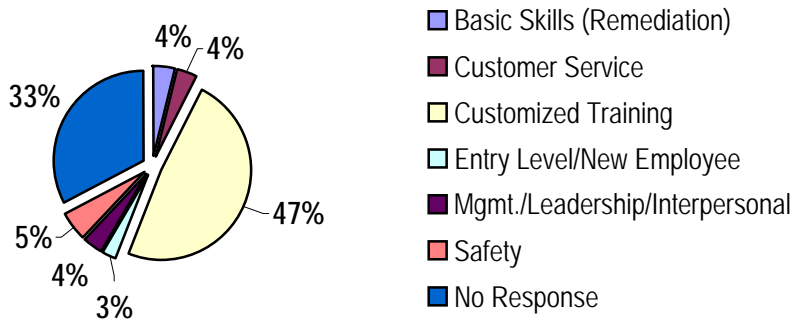
1. Have your employees participated in any type of training within: the last year? last three years?



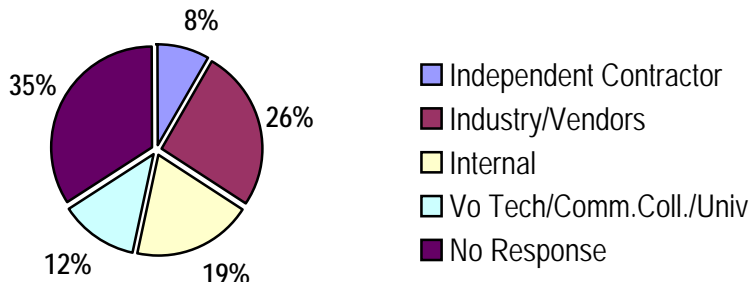
2. Has your company utilized any State grant money for training?



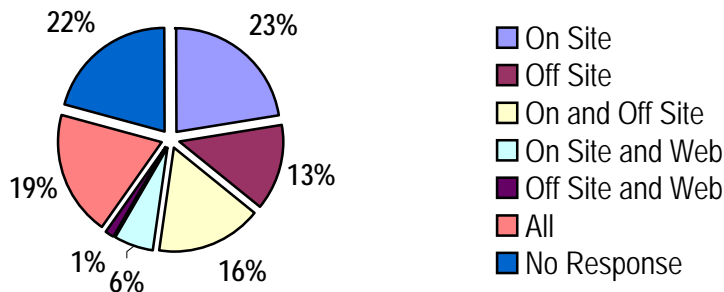
3. What type of training?



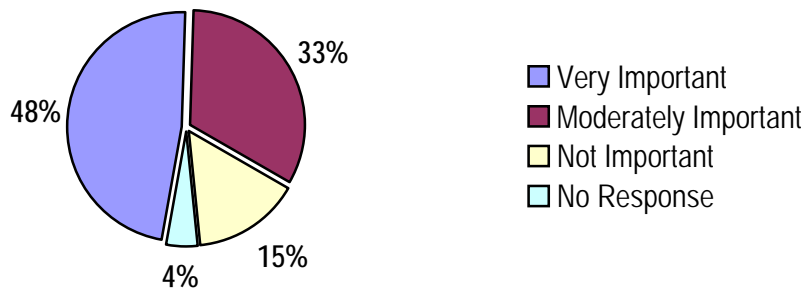
4. Who provided the training?



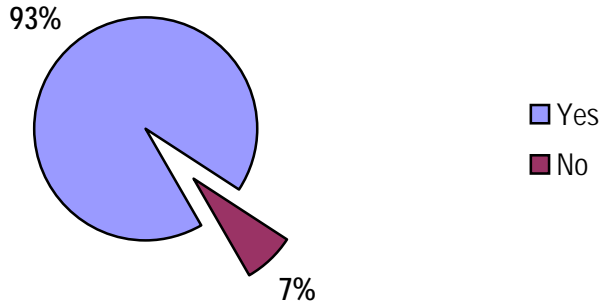
5. Was the training given at: your company's site? off-site? web-based?



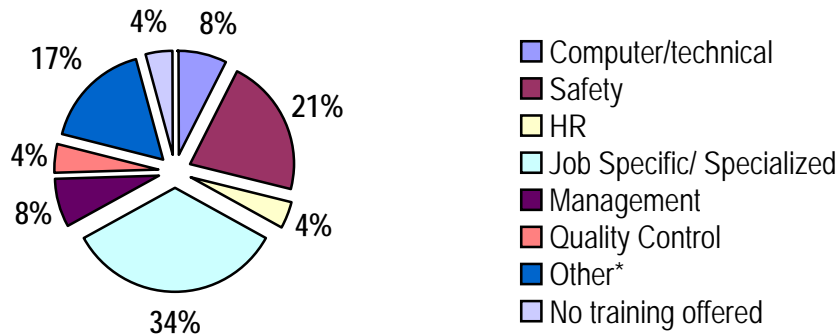
6. How important is training that results in industry-recognized certifications, either for the company or its employees?



7a. Does your company offer in-house training?

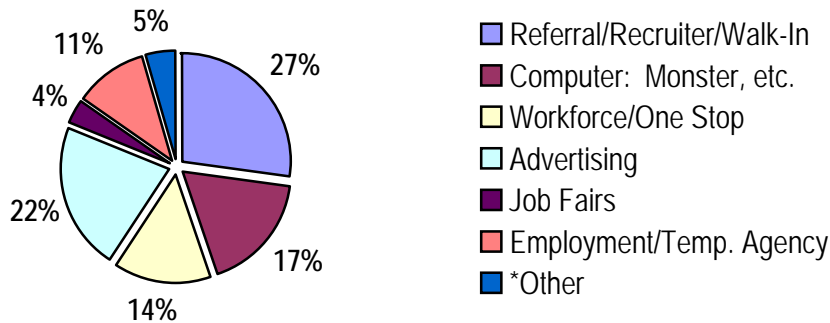


7b. What type of in-house training is provided?



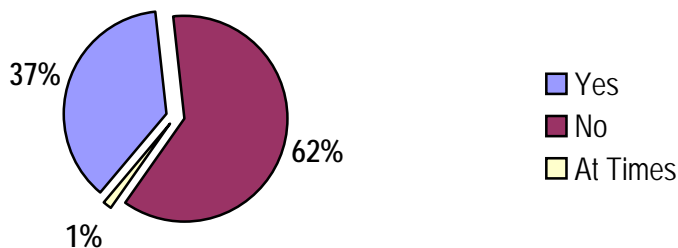
*Other includes export compliance, printing, problem solving (2), sales agent training, polymer science, dept. cross trainers, carpenter, utility service, process operations, problem solving, higher education, soft skills (2), regulatory, blye paint, telemarketing

8. How do you find your employees?

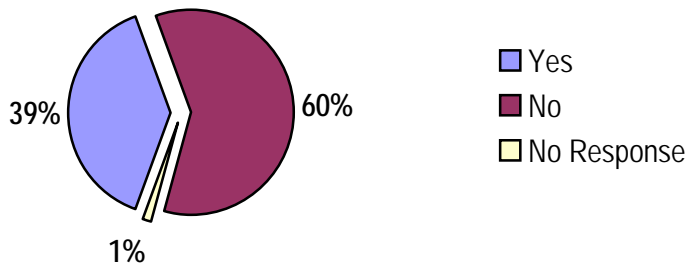


*Other includes chambers, EDCs, and professional associations

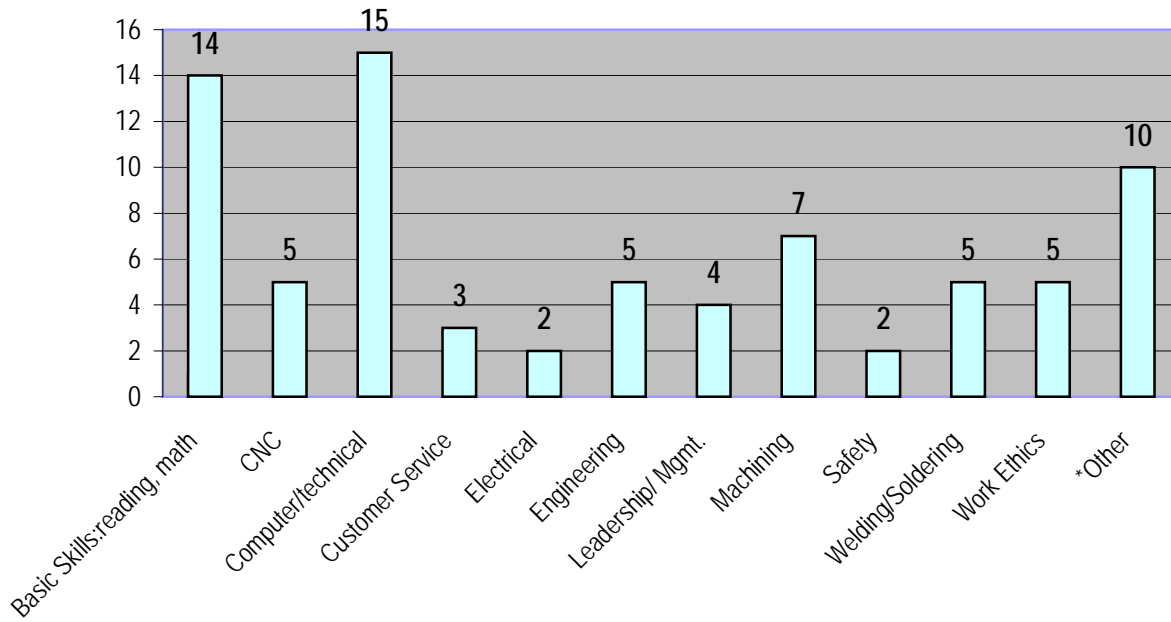
9. Has your company's expansion efforts been hindered in any way due to the inability to find skilled workers?



10. Have you used Florida's public employment system to find workers?

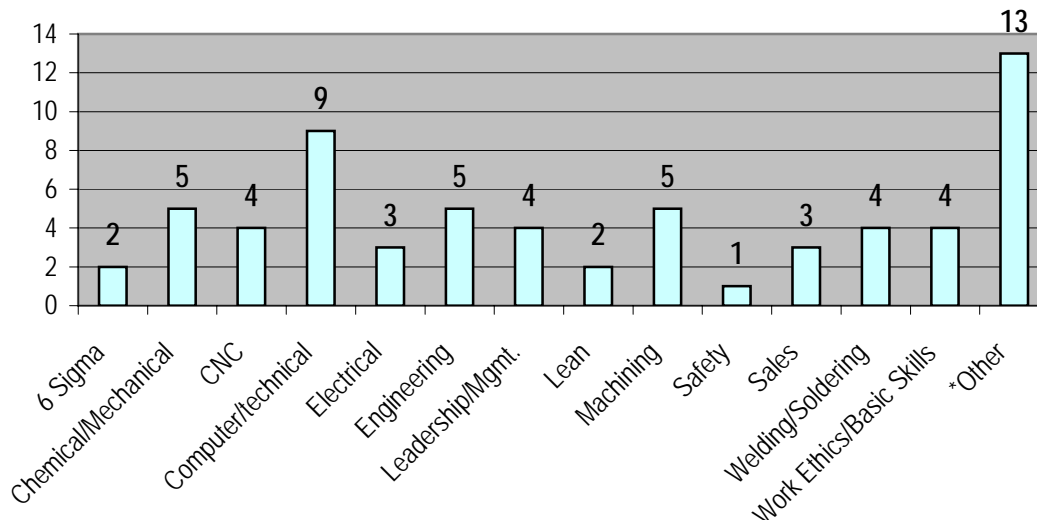


11a. Training Needs: Define what types of short-term skill sets are needed.



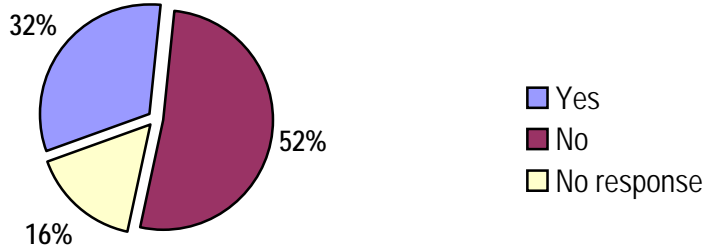
*Other includes wheel mfg., fabricator, optical operators, woodworking, 4th Shift, assembly

11b. Training Needs - define what types of long-term skill sets are needed

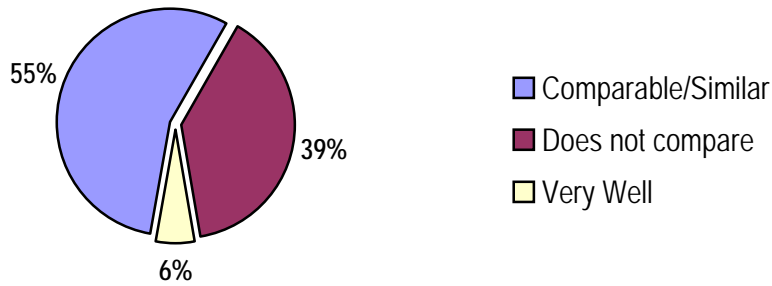


*Other: analytical purification, assembly, customer service, cell culture, CAD, fabricators, ISO, lab skills, optical operators, printing, QC, sheet metal, carpentry

12a. Does your company have any non-Florida locations?

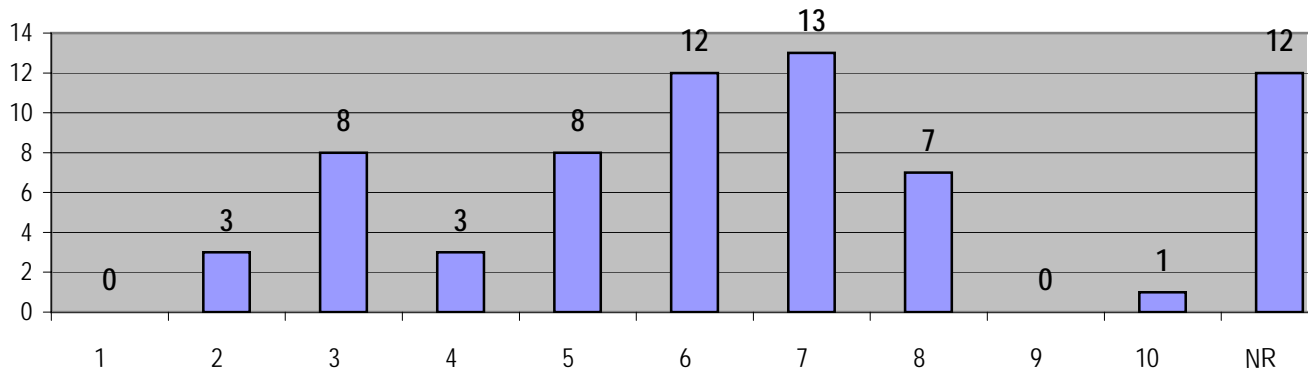


12b. How does the Florida workforce compare?



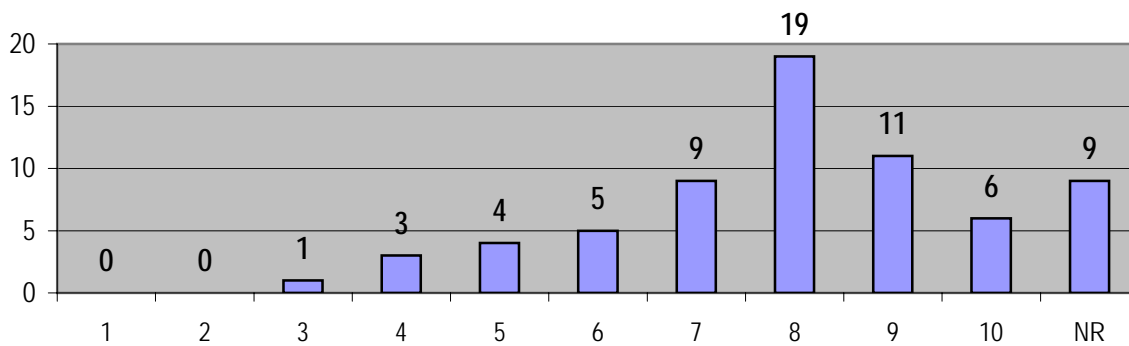
13. Rate the employability of graduates of Florida's K-12 program.

0 = poor 10 = excellent



14. Rate the employability of graduates of Florida's post-secondary programs.

0 = poor 10 = excellent



15. COMMENTS:

1 We are having difficulty replacing ex-workers w/qualified candidates.

2 Marion County needs a vo-tech program for Jrs. and Srs. (11 and 12 grade)

3 Biggest issues: a) very low cost (China) competition; b) high and every increasing insurance costs: health, liability, workers comp. My current employees are great. Wish I had enough sales to hire more.

4 We don't have a problems hiring skilled people, just entry level.

5 Unskilled workforce hard labor

6 Even 'biotech' programs are not giving real use experiences.

7 Training is not a large issue for our company.

8 School system has no vocational classes any more in high school; big mistake.

9 We need help!

10 Need training for small number at economic rates with results.

11

We have tried to partner with the state and others and found a severe lack of urgency in getting things done.

12 Unable to get info from workforce development.

13 I do not feel I can adequately rate the Florida graduates.

14 We rarely hire people right out of high school. Some out of graphic arts school. Most hires have industry experience. We have to train from there.

15 Need to prepare our high school & college students better for the workforce.

16 Get us workforce suggestions: recruit at state welcome centers.