

**REVISED 4/13/09 BUSINESS COMPETITIVENESS COUNCIL COMMITTEE  
PROPOSALS FOR FUNDING CONSIDERATION**

Key:  
 Committee: G = Growth Markets; N = New and Emerging Markets; S = Sustainability and Infrastructure; E = Entrepreneurship & Small Business; B = Business Competitiveness Council  
 Funding: ST = Stimulus; STIWT = Stimulus IWT; RA = Regular Allocation; EFHWI = Employ Florida Healthcare Workforce Initiative  
 Process: NFA = Notice of Fund Availability; RFP = Request for Proposal (Competitive)  
 Region: STW = Statewide; NF = N. Florida; CFL = Central Florida; SFL = South Florida

Item	Committee	Region	Submitting Entity	Submitter	Amount Requested	Project Title or Sector	Proposal	# of Participants	Cost Per Participant	Staff Recommendation	Funding Source	Process
<b>STIMULUS</b>												
1	G	NFL	Region 4 -Gulf Coast Workforce Board (Bay, Franklin, Gulf Counties)	Jennifer German, Dep. Director	\$154,000	Growing Green - Panama City-Bay County International Airport	1) Request for funding to develop & implement outreach for proposed Alternative Energy Engineering Program at Gulf Coast Community College & Aviation Maintenance Program at Tom P. Haney Technical Center., 2) Development of Leadership Team for technical center's aviation program and 3) worker training and additional support	Initial enrollment of 60 individuals with 48 completers & 40 placed in employment	\$2,567 (approx)	Fund	ST	NFA
2	G	CFL	Region 17 - Polk Works - Polk County	Stacy Campbell-Domineck, President & CEO	\$302,500	The Hybrid Incubator	A model for building and sustaining entrepreneurship; focused on Information Technology training	Individual training - 100 participants; company training - 20	Individual = \$7,500; company \$200,000, + admin.\$27,500 (10%)	Fund	ST	NFA
3	N	CFL	USF	Dr. Rod Castro, Exec. Director	\$150,000	Entrepreneur Boot Camp	EBC will be designed to work with the regional partner and provide a mechanism to identify regions within the State of Florida where entrepreneurs, potential startups, and early stage businesses can benefit from an organized process to maximize probability of success and increase job creation. USF CONNECT EBC will provide program participants an opportunity to learn from experienced professionals and service providers in regions of Florida where no similar programs exist.	360	\$417	Fund	ST	Contract
4	N	CFL	Brevard Workforce Development Board (with Regions 11 & 12)	Ms. Judy Blanchard Director of Industry Relations	\$100,000	Modeling, Simulation and Training (MS&T)	Will serve as the catalyst for bringing together industry, workforce and education partners to analyze and update MS&T training curriculum to meet industry need and expedite the training of incumbent aerospace workers anticipating dislocation to prepare them for labor force entry to the East Central Florida Region MS&T market.	20	\$4,500	Fund	ST	NFA
5	G	SFL	Region 21 - Workforce Alliance (Palm Beach Co)	Doug Saenz - Workforce Development Mgr.	\$250,000	Area Growth Industries - Alternative Energy, biotechnology, environmental, medical device manufacturing, pharmaceuticals & scientific research.	To craft a demand driven and business friendly concept to train individuals for all growth industries in our region. In light of these tough times, expanding the number of opportunities for job seekers, and thus expanding the talent pool for employers,	150	\$1,167	Fund	ST	NFA
6	G	SFL	Region 22 - Broward Workforce Development Board (Broward County)	Michael S. Bateman, VP of Quality Assurance	\$139,000	Aviation, Information technology, biotechnology, digital media & health care	To fill the gap and provide entrepreneurial training to individuals about how to start their own business targeting the aforementioned sectors	25	\$5,000 plus admin.	Fund	ST	NFA
7	G	SFL	Region 20 - Workforce Solutions (Indian River, Martin, Okeechobee, St. Lucie Counties)	Gwenda Thompson, Executive Director	\$193,000	Economic Gardening	Assist existing, targeted businesses to grow to the next level and create new job opportunities	150	\$1,287	Fund	ST	NFA
8	E	STW	Entrepreneurial Committee & Small Business	Jay Rosario Chair	\$210,000	Green & Sustainable Energy Certification Program	To educate existing workers on principles of energy conservation, waste reduction, sustainable energy efficiency, maintenance of sustainable energy products, infrastructure & buildings that will lead to participates earning LEED (Leadership in Energy & Environmental Design) & NABCEP PV (No. American Board of Certified Energy Practitioners - photovoltaic) certifications.	300	\$300	Fund	ST	RFP
9	G	CFL	Region 13 - Brevard Workforce Development Board (Brevard Co.)	Marci Brilley, VP of Operations	\$233,000	Health Care	Piloting of a program focusing on increasing the understanding of geriatric needs modifying the Certified Nursing Assistant (CNA) program and perhaps the Medical Assistant (MA) Program. Content of these programs would be supplemented by developing specific learning competencies related to the emotional, physical, social and communication needs of the geriatric patient & the geriatric patient care provider.	31-90	\$2,588 - \$7,516	Fund	ST	NFA
<b>TOTAL STIMULUS</b>					<b>\$1,731,500</b>							
<b>STIMULUS OR EMPLOY FLORIDA HEALTHCARE WORKFORCE INITIATIVE</b>												
10	G	SFL	Region 14 - Worknet Pinellas (Pinellas Co.)	Ed Peachy, Executive Dir. (Jacqueline Skyrd)	\$221,000	Pinellas Nursing Diversity	To implement a nursing diversity awareness, training & employment initiative and to collaborate on a program to best serve the targeted disadvantaged and minority populations who are interested in the nursing field.	60	\$3,683	Fund	ST or EFHWI	NFA
11	G	NFL	Region 5 - Workforce Plus (Leon, Gadsden & Wakulla Cos.)	Kimberly Moore, Executive Dir.	\$148,500	Health Care	Enhancement of Educational opportunities in health care to increase available labor pool of employees. Program focuses on health care career ladder that includes participants in high school, college and the workplace.	525	\$283	Fund	EFHWI	NFA
<b>TOTAL STIMULUS OR EMPLOY FLORIDA HEALTHCARE WORKFORCE INITIATIVE</b>					<b>\$369,500</b>							

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<b>REGULAR ALLOCATION</b>												
12	G	CFL	Region 10 CLM Workforce Connection (Citrus, Levy, Marion Counties)	Margaret Spontak, Sr. VP of Business Development	\$186,067	Electronic Health Record & Community Health Information Exchange Training for Greater Ocala - Marion County Health Care Providers	Project is designed give area health professionals the skills to leverage a cutting edge community health information exchange, which also includes electronic health record systems for physicians and personal electronic health records for patients.	842 (duplicated)	\$221 (overall cost per person)	Fund	ST or RA	NFA
13	N	CFL	Florida Photonics Cluster	Dr. James Pearson Executive Director	\$50,000	Optics & Laser Tech Certification	Development of necessary criteria for certifying & recertifying photonics technicians and establishment of the process for maintaining, updating and administering the certification program to meet the needs of Florida Industry.	NA	NA	Fund	RA	Contract
14	S	STW	Sustainability & Infrastructure Committee	Jennifer Grove	\$600,000	Construction Work- force Dev. Center (CWDC)	Establish an owner/contractor led organization/ collaboration in Florida that can direct the implementation of this model (both the awareness campaign and supply/demand tool) and that can leverage resources toward this end.	NA	NA	Fund	RA	RFP
15	B	STW	Business Competitiveness Council	Dwayne Ingram, Chair	\$250,000	Returning Jobs to America and Florida	The primus of this proposal is to hire a consulting firm to develop a comprehensive economic stimulus plan that would not only bring jobs back to the United States, but to build a sustainable future for long term growth and regional centers of excellence (RCOE's) for the Florida economy. It would identify costs of providing incentives on-going as well as projecting the economic impact to the state of establishing this type of program.	NA	NA	Fund	RA	RFP
<b>TOTAL REGULAR ALLOCATION</b>					<b>\$1,086,067</b>							
<b>STIMULUS IWT</b>												
16	G	NFL	Region 7 - FL WF Board (Columbia, Dixie, Gilchrist, Union Cos.)	John Chastain, Exec. Director	\$36,100	Manufacturing	Skills Upgrade training for 19 TIMCO Employees to cover tuition, tools & supportive services during training	19	\$1,900	Fund	SIWT	
17	G	SFL	South Florida Manufacturers Assn.	Dennis Battistella, Dir. of WF Development	\$118,440	Aerospace Supply Chain Enhancement Project	To enhance the competitiveness of the Aerospace/Aviation Industry in S. Florida by improving the supply chain networks of manufacturers.	144	\$823	Fund	SIWT	
<b>TOTAL STIMULUS IWT</b>					<b>\$154,540</b>							
<b>RECEIVED SINCE FEBRUARY 2009 COUNCIL MEETING</b>												
18	G	CFL	Center of Excellence for Regenerative Health Biology - (CERHB - Univ. of Florida)	Dr. Richard Snyder	\$87,354	Pilot Internship Prog.	Pilot internship administered by Employ Banner Center for Biotechnology. 6 month internship in an effort to match employers with potential employees for eventual full-time permanent employment	10	\$8,735	Fund	ST	Contract
19	S	STW	Sustainability & Infrastructure Committee	Jennifer Grove	\$580,000	Florida Stem Council - One business voice for Fla's Science & Technology Education	Collaborative to ensure that Florida will have the STEM talent needed as the foundation of Florida's target industries – Biotech/life sciences, Aerospace, Energy, Manufacturing, Information Technologies, Homeland Security/ Defense, and other. Partnership includes Enterprise Florida, Florida Chamber, Florida Council of 100, Workforce Florida, and the Florida Dept. of Education	601	\$965	Fund	RA	RFP
20	S	NFL	Sustainability & Infrastructure Committee	Kim Bodine, Gulf Coast Workforce Board, Region 4	\$99,500	W. Bay Sector - Create a national model for ec. transformation & environmental preservation	Strategy for training and marketing development for this important piece of the West Bay Sector airport site. This proposal will expand upon the landmark agreement already in place between WFI, the St. Joe Company, Gulf Coast Community College, and Gulf Power Company by fully developing a task force made up of private and public sector partners who will seek out best practices for creating a world class training strategy for one of the nation's largest multi-use land projects	NA	NA	Fund	RA	NFA
<b>TOTAL RECEIVED SINCE FEBRUARY 2009 COUNCIL MEETING</b>					<b>\$766,854</b>							

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<b>FUNDING DECLINATIONS</b>												
21	G	SFL	Region 14 - Worknet Pinellas - (Pinellas Co.)	Ed Peachy, Executive Director (Jacqueline Skyrd)	\$200,000	"Green Marine"	Regional initiative focusing on the development of a pipeline of new STEM (Science, Technology, Engineering & Mathematics) workers to feed projected shortages in key marine, science & technology related industries.	120	\$1,667	Possible Summer Youth Activity		
<b>Possible Funding from Local Regional Funds</b>												
22	G	NFL	Region 7 - FL WF Board (Columbia, Dixie, Gilchrist, Union Cos.)	John Chastain, Exec. Director	\$45,000	Health Care	\$6,000 + \$1,500 for support costs each for 6 to enter Registered Nursing Program @ local college	6	\$7,500			
23	G	NFL	Region 7 - FL WF Board (Columbia, Dixie, Gilchrist, Union Cos.)	John Chastain, Exec. Director	\$16,000	Homeland Security	Training for 10 law enforcement/corrections personnel across 4 county region	10	\$1,600			
24	G	SFL	Hispanic Unity of Florida	Josie Bacallao, President & CEO	\$302,000	"Bridging the Gap"	To provide the appropriate intensive career counseling, education and training to Broward's future health care workforce by creating an innovative and replicable partnership model that prepares, support and advances previously trained international health Care workers.	200	\$1,510			
<b>Recommendation not to fund</b>												
25	N	CFL	Tampa Bay Technology Forum	Ms. Amy Norman CEO,	\$100,000	Entrepreneur Boot Camp	Pulled by Committee					
26	N	CFL	Lake Sumter Community College	Dr. Chuck Mojock President	\$296,460	Power Technician Certification	Pulled by Committee					

<b>FUNDING DECLINATIONS</b>					<b>\$959,460</b>							
					<b>TOTAL ALL PROPOSALS*</b>	<b>\$5,067,921</b>						
					<b>*Includes new to be considered</b>	<b>\$766,854</b>						
					<b>Funding Declinations</b>	<b>\$959,460</b>						
					<b>TOTAL RECOMMENDED TO FUND</b>	<b>\$4,108,461</b>	<b>Breakdown by Region</b>	<b>Proposals</b>	<b>Recommend to Fund</b>			
							STW	\$1,640,000	\$1,640,000			
							NFL	\$499,100	\$438,100			
							CFL	\$1,505,381	\$1,108,921			
							SFL	\$1,423,440	\$921,440			
							<b>TOTAL</b>	<b>\$5,067,921</b>	<b>\$4,108,461</b>			