

2011-12 Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 19 - DeSoto, Hardee, and Highlands Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$12.33/hour and Entry Wage of \$10.02/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$19.33/hour and Entry Wage of \$12.33/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2010 Hourly Wage		FLDOE	In EFI	Data
			Percent		Openings	Mean			
Occupations with titles in bold type and followed by an asterisk (*) may be found in declining industries and are not projected to return to their historical peak during the forecast period. These occupations may currently have an oversupply of trained workers, allowing the regional workforce boards the local option not to offer training for these occupations.									
113011	HSHW	Administrative Services Managers	1.81	331	47.14	28.34	4	Yes	S
413011		Advertising Sales Agents*	1.87	354	23.42	12.58	3	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians		350	22.59	14.42	3	Yes	L
274011		Audio and Video Equipment Technicians	1.92	190	18.33	11.97	4	Yes	S
493023		Automotive Service Technicians and Mechanics*	1.86	1,586	18.24	11.44	3	Yes	S
433031		Bookkeeping, Accounting, and Auditing Clerks*	1.86	3,439	15.91	11.24	4	Yes	S
472021		Brickmasons and Blockmasons*	3.05	276	18.42	12.79	3	No	S
131199	HSHW	Business Operations Specialists, All Other	1.86	2,966	30.06	17.07	4	Yes	S
535021		Captains, Mates, and Pilots of Water Vessels	2.82	246	37.28	12.64	3	No	S
292031		Cardiovascular Technologists and Technicians	2.57	200	19.70	11.63	3	Yes	S
472031		Carpenters*	2.99	11	17.31	11.95	3	Yes	R
472051		Cement Masons and Concrete Finishers*	3.54	487	15.98	11.51	3	No	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators*	1.24	603	26.79	17.39	3	Yes	S
532012	HSHW	Commercial Pilots	2.12	176	40.56	21.57	4	Yes	S
131072	HSHW	Compensation, Benefits, and Job Analysis Specialists*	2.93	224	25.44	17.05	4	Yes	S
131041	HSHW	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	2.45	668	23.80	15.56	3	Yes	S
151031	HSHW	Computer Software Engineers, Applications	3.35	750	40.23	25.18	4	Yes	S
151041		Computer Support Specialists	1.91	1,530	19.63	13.65	3	Yes	S
151051	HSHW	Computer Systems Analysts*	2.26	953	34.42	22.91	4	Yes	S
474011	HSHW	Construction and Building Inspectors	2.03	264	26.03	18.70	3	Yes	S
119021	HSHW	Construction Managers*	2.69	990	50.52	29.31	4	Yes	S
333012		Correctional Officers and Jailers*		15	17.42	15.60	3	No	L
131051	HSHW	Cost Estimators*	4.43	710	28.14	17.21	4	Yes	S
434051		Customer Service Representatives	2.58	53	16.02	11.11	3	Yes	R
151061	HSHW	Database Administrators*	2.19	192	33.90	22.39	4	Yes	S
319091		Dental Assistants	3.63	832	16.49	12.47	3	Yes	S
292021	HSHW	Dental Hygienists	3.76	517	28.81	21.51	4	Yes	S
292032	HSHW	Diagnostic Medical Sonographers	2.09	167	27.28	21.01	4	Yes	S
472081		Drywall and Ceiling Tile Installers*	3.22	259	16.06	12.18	3	No	S
472111		Electricians*	2.09	1,344	19.38	14.19	3	Yes	S
131071	HSHW	Employment, Recruitment, and Placement Specialists	4.59	1,009	22.35	14.85	4	Yes	S
436011		Executive Secretaries and Administrative Assistants*	1.94	3,002	19.52	13.83	3	Yes	S
332011	HSHW	Fire Fighters	1.95	1,124	23.05	14.80	3	No	S
471011	HSHW	First-Line Superv. of Construction and Extraction Workers*	2.08	11	25.66	17.26	4	Yes	R
351012		First-Line Superv. of Food Preparation & Serving Workers	1.30	938	16.52	11.24	3	Yes	S
371012	HSHW	First-Line Superv. of Landscaping and Groundskeeping	2.07	432	21.24	14.18	3	No	S
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers*	1.66	890	28.73	19.18	3	Yes	S
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.63	16	19.69	13.58	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers*	1.00	439	26.62	17.11	3	Yes	S
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers*	1.61	1,086	42.99	23.10	4	Yes	S
391021		First-Line Supervisors of Personal Service Workers*	1.77	623	20.14	12.22	3	Yes	S
411011		First-Line Supervisors of Retail Sales Workers*	1.03	22	19.87	12.00	3	Yes	R
119051	HSHW	Food Service Managers	1.21	534	26.55	17.29	4	Yes	S
111021	HSHW	General and Operations Managers*	0.71	10	40.23	21.12	4	Yes	R
472121		Glaziers*	2.73	211	16.66	11.60	3	Yes	S

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271024	HSHW	Graphic Designers	1.87	753	20.25	13.32	4	Yes	S
292099		Health Technologists and Technicians, All Other	2.01	191	18.71	12.69	3	Yes	S
499021		Heating, A.C., and Refrigeration Mechanics and Installers	3.83	1,218	18.95	13.09	3	Yes	S
434161		Human Resources Assistants, Exc. Payroll	0.47	362	17.15	12.61	3	Yes	S
499041	HSHW	Industrial Machinery Mechanics	2.65	430	21.19	14.87	3	Yes	S
413021	HSHW	Insurance Sales Agents	1.65	1,915	29.53	14.49	3	Yes	S
271025	HSHW	Interior Designers*	2.29	210	23.96	13.27	4	Yes	S
436012		Legal Secretaries*	1.79	484	19.50	13.71	3	Yes	S
292061		Licensed Practical and Licensed Vocational Nurses	1.70	25	19.08	14.65	3	Yes	R
434131		Loan Interviewers and Clerks*	1.69	586	16.59	12.23	3	Yes	S
132072	HSHW	Loan Officers*	1.93	749	28.28	15.97	4	Yes	S
499042		Maintenance and Repair Workers, General*	1.36	10	15.29	10.58	3	Yes	R
292012		Medical and Clinical Laboratory Technicians	2.42	316	17.48	11.68	4	Yes	S
319092		Medical Assistants	3.20	1,545	14.03	10.84	3	Yes	S
499062		Medical Equipment Repairers	4.03	203	19.37	11.63	3	Yes	S
436013		Medical Secretaries*	2.48	729	13.61	10.76	3	Yes	S
131121	HSHW	Meeting and Convention Planners	2.71	180	20.73	13.80	4	Yes	S
493042	HSHW	Mobile Heavy Equipment Mechanics, Except Engines*	2.71	187	20.70	14.56	3	No	S
151071	HSHW	Network and Computer Systems Administrators	2.34	561	33.84	22.13	4	Yes	S
151081	HSHW	Network Systems and Data Communications Analysts	5.35	1,442	34.06	21.16	3	Yes	S
311012		Nursing Aides, Orderlies, and Attendants		30	11.29	9.15	3	Yes	L
472073		Operating Engineers/Construction Equipment Operators*	2.50	651	17.36	12.73	3	Yes	S
472141		Painters, Construction and Maintenance*	1.99	900	15.27	10.52	3	Yes	S
232011	HSHW	Paralegals and Legal Assistants	2.94	841	22.33	15.35	3	Yes	S
312021	HSHW	Physical Therapist Assistants	3.22	169	25.86	18.79	4	Yes	S
472151		Pipelayers*	2.24	160	15.79	12.29	3	No	S
472152		Plumbers, Pipefitters, and Steamfitters*	2.23	953	18.33	12.93	3	Yes	S
333051	HSHW	Police and Sheriff's Patrol Officers*	0.99	10	21.55	16.85	3	No	R
435031		Police, Fire, and Ambulance Dispatchers	2.01	251	18.28	13.01	3	Yes	S
252011		Preschool Teachers, Except Special Education		40	10.58	8.27	3	No	L
339021	HSHW	Private Detectives and Investigators	2.35	169	22.65	13.19	3	Yes	S
119141	HSHW	Property, Real Estate & Community Association Managers	1.39	603	30.01	17.12	4	Yes	S
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	2.28	641	26.20	17.05	4	Yes	S
292034	HSHW	Radiologic Technologists and Technicians	1.91	461	24.92	18.92	3	Yes	S
419021	HSHW	Real Estate Brokers	1.74	506	34.23	14.70	3	Yes	S
419022		Real Estate Sales Agents*	2.32	1,626	21.33	11.59	3	Yes	S
291111	HSHW	Registered Nurses*	1.59	29	27.51	22.09	4	Yes	R
291126	HSHW	Respiratory Therapists	2.48	271	24.32	20.12	4	Yes	S
472181		Roofers*	2.33	447	15.92	12.00	3	No	S
535011		Sailors and Marine Oilers*	2.10	188	18.07	11.74	3	No	S
414011	HSHW	Sales Reps., Wholesale & Mfg, Tech. & Sci. Products	2.41	1,433	38.35	20.24	3	Yes	S
414012	HSHW	Sales Reps., Wholesale and Manufacturing, Other*	2.07	19	27.44	14.05	3	Yes	R
492098		Security and Fire Alarm Systems Installers	3.08	348	17.57	13.13	3	No	S
253021		Self-Enrichment Education Teachers*	2.19	424	18.64	10.75	3	No	S
472211		Sheet Metal Workers*	2.40	264	18.02	12.94	3	Yes	S

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292055		Surgical Technologists	2.87	321	18.02	14.23	3	Yes	S
173031		Surveying and Mapping Technicians*	2.70	326	17.88	11.97	3	Yes	S
433071		Tellers	1.07	13	13.16	10.42	3	Yes	R
533032		Truck Drivers, Heavy and Tractor-Trailer*	1.28	14	16.29	12.10	3	Yes	R
518031	HSHW	Water and Liquid Waste Treatment Plant Operators	2.23	243	21.21	15.05	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers*	1.91	511	17.46	12.41	3	Yes	S

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

L = Requested by the Regional Workforce Board and approved by WFI. Local data are shown.

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

EFI - Enterprise Florida, Inc.