

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
113011	HSHW	<b>Administrative Services Managers</b>				
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506180101		BUSINESS MANAGEMENT CCC	CCC
			0507060300		OFFICE ADMINISTRATION	AAS
			0507060301		OFFICE MANAGEMENT CCC	CCC
			0552020102		BUSINESS ADMINISTRATION	AS-NP
			0552020400		OFFICE ADMINISTRATION	AS-NP
			0744040101		PUBLIC ADMINISTRATION	Diploma
			0744040101	P440401	PUBLIC ADMINISTRATION SUPERVISION	PSAV
			1506040102		BUSINESS ADMINISTRATION	AS
			1507060300		OFFICE ADMINISTRATION	AS
413011		<b>Advertising Sales Agents*</b>				
			0209090302		ADVERTISING	Diploma
493011	HSHW	<b>Aircraft Mechanics and Service Technicians</b>				
			0647060700	I470612	AIRCRAFT AIRFRAME MECHANICS	PSAV
			0647060800		AIRCRAFT POWERPLANT MECHANICS	Diploma
			0647060800	I470622	AIRCRAFT POWERPLANT MECHANICS	PSAV
			0649010401		AVIATION MAINTENANCE MANAGEMENT	AAS
			1649010401		AVIATION MAINTENANCE MANAGEMENT	AS

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274011		<b>Audio and Video Equipment Technicians</b>				
			0610010200		FILM PRODUCTION TECHNOLOGY	AAS
			0610010201	I100112	FILM PRODUCTION EQUIPMENT OPERATION	PSAV
			0610010202		DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY	AAS
			0610010203		FILM PRODUCTION FUNDAMENTALS CCC	CCC
			0610010204		MOTION PICTURE PRODUCTION CCC	CCC
			0610010205		MOTION PICTURE POST-PRODUCTION CCC	CCC
			0610010206		MOTION PICTURE PRODUCTION MANAGEMENT CCC	CCC
			0610010213		TELEVISION STUDIO PRODUCTION CCC	CCC
			0610010217		VIDEO EDITING & POST PRODUCTION CCC	CCC
			0610010219		DIGITAL M/M PRESENTATION CCC	CCC
			0610010222	I100240	DIGITAL VIDEO PRODUCTION	PSAV
			0610010223	I100230	DIGITAL AUDIO PRODUCTION	PSAV
			0610010402		RADIO/TV BROADCAST PROGRAMMING	AAS
			0610010403	I100104	TELEVISION PRODUCTION	PSAV
			0610020202		RADIO/TV BROADCAST PROGRAMMING	AS-NP
			0610020203		TELEVISION PRODUCTION	Diploma
			0610020204		RADIO & TELEVISION PRODUCTION	Diploma
			0610020300		SOUND RECORDING TECHNOLOGY	Diploma
			0610020302		RECORDING ARTS	AS-NP
			0611080102		DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY	AS-NP
			0615030305		TELEVISION SYSTEM SUPPORT CCC	CCC
			0650050200		THEATER DESIGN	Diploma
			0650050721		SHOW PRODUCTION & TOURING	AS-NP
			0650060200		FILM PRODUCTION TECHNOLOGY	AS-NP
			0650060200		VIDEO TECHNOLOGY	Diploma
			0650060200		FILM/VIDEO CINEMATOGRAPHY	Diploma
			0650060224		FILM & VIDEO PRODUCTION	Diploma
			0650099900		MUSIC PRODUCTION TECHNOLOGY	AAS
			0650099901		AUDIO TECHNOLOGY CCC	CCC
			0650999901		THEATER AND ENTERTAINMENT TECHNOLOGY	AAS
			0650999902		STAGE TECHNOLOGY CCC	CCC
			1610010200		FILM PRODUCTION TECHNOLOGY	AS
			1610010202		DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY	AS
			1610010402		RADIO/TV BROADCAST PROGRAMMING	AS
			1650099900		MUSIC PRODUCTION TECHNOLOGY	AS
			1650999901		THEATER AND ENTERTAINMENT TECHNOLOGY	AS

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493023		<b>Automotive Service Technicians and Mechanics*</b>				
			0615080300		AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY	AAS
			0615080300		AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY	AS-NP
			0647060400		AUTOMOTIVE SERVICE TECHNICIAN	Diploma
			0647060401	I470614	AUTOTRONICS	PSAV
			0647060404		AUTO ELECTRIC/ELECTRONIC SYSTEMS TECHNICIAN	Diploma
			0647060405	I470608	AUTOMOTIVE SERVICE TECHNOLOGY	PSAV
			0647060406	I470604	ADVANCED AUTOMOTIVE TECHNOLOGY	PSAV
			0647060407		DEALER-SPECIFIC AUTOMOTIVE TECHNOLOGY	AAS
			0647060408		AUTO TRANSMISSION & TRANSAXLE TECHNICIAN	Diploma
			0647060409		ENGINE REPAIR TECHNICIAN	Diploma
			0647060410		AUTOMOTIVE SERVICE TECHNICIAN-CROSS TRAINING	Diploma
			0647060411	T400700	AUTOMOTIVE SERVICE TECHNOLOGY 1	PSAV
			0647060412	T400800	AUTOMOTIVE SERVICE TECHNOLOGY 2	PSAV
			0647060413	T600100	ADVANCED AUTOMOTIVE TECHNOLOGY 1	PSAV
			0647060414	T600200	ADVANCED AUTOMOTIVE TECHNOLOGY 2	PSAV
			0647060415	T630100	AUTOTRONICS 1	PSAV
			0647060416	T630200	AUTOTRONICS 2	PSAV
			0847060405	I47061R	AUTOMOTIVE SERVICE TECHNOLOGY	APPR
			1615080300		AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY	AS
			1647060407		DEALER-SPECIFIC AUTOMOTIVE TECHNOLOGY	AS
433031		<b>Bookkeeping, Accounting, and Auditing Clerks*</b>				
			0208120302	M812031	MARKETING, MERCHANDISING, AND PARTS OPERATIONS	PSAV
			0208120303	M700100	MARKETING, MERCHANDISING, AND PARTS OPERATIONS 1	PSAV
			0208120304	M700200	MARKETING, MERCHANDISING, AND PARTS OPERATIONS 2	PSAV
			0507010100		ACCOUNTING TECHNOLOGY	AAS
			0507010102	B070110	ACCOUNTING OPERATIONS	PSAV
			0507010103		ACCOUNTING TECHNOLOGY OPERATIONS CCC	CCC
			0507010104		ACCOUNTING TECHNOLOGY SPECIALIST CCC	CCC
			0507019903		ACCOUNTING TECHNOLOGY MANAGEMENT CCC	CCC
			0552030200		ACCOUNTING TECHNOLOGY	AS-NP
			0552030201		ACCOUNTING & COMPUTING TECHNOLOGY	Diploma
			0552030206		ACCOUNTING	Diploma
			0552030210		ACCOUNTING & COMPUTING-CROSS TRAINING	Diploma
			0552030210		ACCOUNTING & COMPUTING CROSS-TRAINING	Diploma
			1507010100		ACCOUNTING TECHNOLOGY	AS

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472021		<b>Brickmasons and Blockmasons*</b>				
			0646010103		BRICK AND BLOCK MASONRY	Diploma
			0646010105		BRICK AND BLOCK MASON HELPER	Diploma
			0646010203	I463112	BRICK AND BLOCK MASONRY	PSAV
			0846010203	I46311R	BRICK AND BLOCK MASONRY	APPR
131199	HSHW	<b>Business Operations Specialists, All Other</b> No CIP Linkage				
535021		<b>Captains, Mates, and Pilots of Water Vessels</b>				
			0649030300	I490303	COMMERCIAL FISHING	PSAV
			0649030900		BARGE & BOAT OPERATION	Diploma
292031		<b>Cardiovascular Technologists and Technicians</b>				
			0317020100		CARDIOVASCULAR/CARDIOPULMONARY	AAS
			0317020303	H170208	ELECTROCARDIOGRAPH TECHNOLOGY	PSAV
			0351090100		CARDIOVASCULAR/CARDIOPULMONARY	AS-NP
			0351090101		CARDIOVASCULAR TECHNICIAN	Diploma
			0351090110		CARDIOVASCULAR TECHNICIAN-CROSS TRAINING	Diploma
			0351090202		ELECTROCARDIOGRAPH TECHNICIAN	Diploma
			0351090203		ELECTROCARDIOGRAPH TECHNOLOGY	Diploma
			0351090210		ELECTROCARDIOGRAPH TECHNOLOGY-CROSS TRAINING	Diploma
			1317020100		CARDIOVASCULAR/CARDIOPULMONARY	AS
472031		<b>Carpenters*</b>				
			0646020105	I460202	CARPENTRY	PSAV
			0646020105		CARPENTRY	Diploma
			0646020106		CARPENTRY MANAGEMENT	AAS
			0646020107		CONSTRUCTION CARPENTRY ASSISTANT CCC	CCC
			0646020108		CONSTRUCTION CARPENTRY TECHNICIAN CCC	CCC
			0646020109		CARPENTER HELPER	Diploma
			0646020111	C510100	CARPENTRY 1	PSAV
			0646020112	C510200	CARPENTRY 2	PSAV
			0647061607		MARINE JOINER	Diploma
			0846020105	I46020R	CARPENTRY	APPR
			1646020106		CARPENTRY MANAGEMENT	AS
472051		<b>Cement Masons and Concrete Finishers*</b>				
			0646010204	I463113	CONCRETE MASONRY	PSAV
131031	HSHW	<b>Claims Adjusters, Examiners, and Investigators*</b>				
			0208100105	M810015	INSURANCE CLAIMS ADJUSTOR	PSAV

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532012	HSHW	<b>Commercial Pilots</b>				
			0649010200		AIRPLANE PILOTING AND NAVIGATION	Diploma
			0649010201		COMMERCIAL PILOT	Diploma
			0649010202		COMMERCIAL PILOT CCC	CCC
			0649010210		COMMERCIAL PILOT-CROSS TRAINING	Diploma
131072	HSHW	<b>Compensation, Benefits, and Job Analysis Specialists*</b>				
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506180101		BUSINESS MANAGEMENT CCC	CCC
			0552020102		BUSINESS ADMINISTRATION	AS-NP
			1506040102		BUSINESS ADMINISTRATION	AS
131041	HSHW	<b>Compliance Officers, Exc. Safety, Agri, Constr &amp; Transp.</b>				
		No CIP Linkage				
151031	HSHW	<b>Computer Software Engineers, Applications</b>				
			0507030611		ORACLE SOFTWARE ENGINEERING CCC	CCC
			0507039917	B802400	GAME/SIMULATION/ANIMATION ADVANCED APPLICATIONS	PSAV
			0511060100		COMPUTER APPLICATIONS	Diploma
			0511080201		DATA BASE ADMINISTRATOR	Diploma

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151041		<b>Computer Support Specialists*</b>				
			0506040101	B060200	BUSINESS SUPERVISION AND MANAGEMENT	PSAV
			0506090110	B060901	INTERNATIONAL BUSINESS	PSAV
			0506120104		E-BUSINESS TECHNOLOGY CERT. CCC	CCC
			0506120107		IT PROJECT MANAGEMENT	AAS
			0506120109	B070100	ELECTRONIC BUSINESS ENTERPRISE	PSAV
			0506180102	B017100	PROMOTIONAL ENTERPRISE	PSAV
			0507010102	B070110	ACCOUNTING OPERATIONS	PSAV
			0507030102	B070320	BUSINESS COMPUTER PROGRAMMING	PSAV
			0507030301	Y300300	INFORMATION TECHNOLOGY	PSAV
			0507030401		NETWORKING SERVICES TECHNOLOGY	AAS
			0507030402	B078000	NETWORK SUPPORT SERVICES	PSAV
			0507030403		INFORMATION TECHNOLOGY TECHNICIAN CCC	CCC
			0507030404		INFORMATION TECHNOLOGY MANAGEMENT CCC	CCC
			0507030405	B079300	NETWORK SYSTEMS ADMINISTRATION	PSAV
			0507030502	B070400	PC SUPPORT SERVICES	PSAV
			0507030600		COMPUTER INFORMATION TECHNOLOGY	AAS
			0507030602		ORACLE CERTIFIED DBA CCC	CCC
			0507030603		ORACLE CERTIFIED DBD CCC	CCC
			0507030606		INFORMATION TECHNOLOGY SUPPORT SPECIALIST CCC	CCC
			0507030607		INFORMATION TECHNOLOGY ANALYSIS CCC	CCC
			0507030611		ORACLE SOFTWARE ENGINEERING CCC	CCC
			0507030612		ORACLE SYSTEMS ADMINISTRATOR CCC	CCC
			0507039904		INFORMATION TECHNOLOGY ADMINISTRATION CCC	CCC
			0507039905	B070500	WEB DESIGN SERVICES	PSAV
			0507040103	B070330	ADMINISTRATIVE ASSISTANT	PSAV
			0507060403	B072000	LEGAL ADMINISTRATIVE SPECIALIST	PSAV
			0507060503	B070300	MEDICAL ADMINISTRATIVE SPECIALIST	PSAV
			0507999902	B079100	CUSTOMER ASSISTANCE TECHNOLOGY	PSAV
			0510010100	B077400	NEW MEDIA TECHNOLOGY	PSAV
			0511010301		COMPUTER INFORMATION TECHNOLOGY/COMPUTER SCIENCE	Diploma
			0511010302	Y300400	APPLIED INFORMATION TECHNOLOGY	PSAV
			0511010305		COMPUTER INFORMATION TECHNOLOGY	AS-NP
			0511020204		BUSINESS COMPUTER PROGRAMMER	Diploma
			0511080201		DATA BASE ADMINISTRATOR	Diploma
			0511090101		NETWORKING SERVICES TECHNOLOGY	AS-NP
			0511090102		NETWORK SUPPORT SERVICES	Diploma
			0511090106		NETWORK SUPPORT SERVICES CROSS-TRAINING	Diploma
			0511090107	Y100200	COMPUTER SYSTEMS & INFORMATION TECHNOLOGY	PSAV
			0511090108		NETWORKING SUPPORT	Diploma

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	<b>Computer Support Specialists* (cont.)</b>	0511090109		COMPUTER TELECOMMUNICATIONS	Diploma
		0511090110		NETWORKING-CROSS TRAINING	Diploma
		0511100109		NETWORKING ADMINISTRATION	Diploma
		0511100301		COMPUTER SECURITY	Diploma
		0511100602		PC SUPPORT SERVICES	Diploma
		0511100610		PC SUPPORT SERVICES-CROSS TRAINING	Diploma
		0522030103		LEGAL ADMINISTRATIVE SPECIALIST	Diploma
		0551071603		MEDICAL ADMINISTRATIVE SPECIALIST	Diploma
		0552021101		PROJECT MANAGEMENT	Diploma
		0552021110		PROJECT MANAGEMENT-CROSS TRAINING	Diploma
		0552040103		ADMINISTRATIVE ASSISTANT	Diploma
		0610010211		DIGITAL M/M INSTRUCTIONAL TECHNOLOGY CCC	CCC
		0611100602		COMPUTER SUPPORT SPECIALIST	Diploma
		0611100603		END USER SUPPORT TECHNICIAN	Diploma
		0615030303		MICRO ELECTRONICS MANUFACTURING TECHNOLOGY	AAS
		0615030307		NETWORK COMMUNICATIONS (WAN) CCC	CCC
		0615040200		COMPUTER ENGINEERING TECHNOLOGY	AAS
		0615040201		CISCO CCNAC CCC	CCC
		0615040202		MICROCOMPUTER REPAIR/INSTALLER CCC	CCC
		0615040203		COMPUTER SPECIALIST CCC	CCC
		0615040204		NETWORK SYSTEMS DEVELOPER CCC	CCC
		0615049902	I150499	MICROELECTRONICS MFG PROCESSING	PSAV
		0615120100		COMPUTER ENGINEERING TECHNOLOGY	AS-NP
		0647010400	I470104	COMPUTER SYSTEMS TECHNOLOGY	PSAV
		0647010404	J500100	COMPUTER SYSTEMS TECHNOLOGY 1	PSAV
		0647010405	J500200	COMPUTER SYSTEMS TECHNOLOGY 2	PSAV
		1506120107		IT PROJECT MANAGEMENT	AS
		1507030401		NETWORKING SERVICES TECHNOLOGY	AS
		1507030600		COMPUTER INFORMATION TECHNOLOGY	AS
		1615030303		MICRO ELECTRONICS MANUFACTURING TECHNOLOGY	AS
		1615040200		COMPUTER ENGINEERING TECHNOLOGY	AS

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151051	HSHW	<b>Computer Systems Analysts*</b>				
			0506120100		E-BUSINESS TECHNOLOGY	AAS
			0506120103		E-BUSINESS SOFTWARE CCC	CCC
			0506120109	B070100	ELECTRONIC BUSINESS ENTERPRISE	PSAV
			0507030600		COMPUTER INFORMATION TECHNOLOGY	AAS
			0507030607		INFORMATION TECHNOLOGY ANALYSIS CCC	CCC
			0507039907	B079200	WEB PROGRAMMING SERVICES	PSAV
			0511010305		COMPUTER INFORMATION TECHNOLOGY	AS-NP
			1506120100		E-BUSINESS TECHNOLOGY	AS
			1507030600		COMPUTER INFORMATION TECHNOLOGY	AS

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474011	HSHW	<b>Construction and Building Inspectors</b>				
			0246000001	M200300	HOME INSPECTOR	PSAV
			0646040300		PROPERTY INSPECTION	Diploma
			0646040310		PROPERTY INSPECTION-CROSS TRAINING	Diploma
119021	HSHW	<b>Construction Managers*</b>				
			0615010100		ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY	AAS
			0615100101		BUILDING CONSTRUCTION TECHNOLOGY	AAS
			0615100101		BUILDING CONSTRUCTION TECHNOLOGY	AS-NP
			0615100110		BUILDING CONSTRUCTION TECHNICIAN CROSS-TRAINING	Diploma
			0646041200		CONSTRUCTION MANAGEMENT TECHNOLOGY	AAS
			1615010100		ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY	AS
			1615100101		BUILDING CONSTRUCTION TECHNOLOGY	AS
			1646041200		CONSTRUCTION MANAGEMENT TECHNOLOGY	AS
333012		<b>Correctional Officers and Jailers*</b>				
			0743010200	P430102	CORRECTIONAL OFFICER	PSAV
			0743010201	P430112	AUXILIARY CORRECTIONAL OFFICER	PSAV
			0743010204	P430142	CROSSOVER CORRECTIONAL PROBATION OFFICER TO CORRECTIONAL OFI	PSAV
			0743010205	P430152	CROSSOVER LAW ENFORCEMENT OFFICER TO CORRECTIONAL OFFICER	PSAV
			0743010300		CRIMINAL JUSTICE TECHNOLOGY	AAS
			0743010300		CRIMINAL JUSTICE TECHNOLOGY	AS-NP
			0743010301		CRIMINAL JUSTICE OFFICER ADMINISTRATION	AAS
			0743010303		CRIMINAL JUSTICE/SECURITY TECHNICIAN	Diploma
			0743010304		CRIMINAL JUSTICE TECHNOLOGY SPECIALIST CCC	CCC
			0743010706	P430145	DUAL CERT. LAW ENFORCEMENT AND CORRECTIONAL OFFICER	PSAV
			0743010707	P430155	DUAL CERT. CORRECTIONAL OFFICER AND LAW ENFORCEMENT	PSAV
			0743019901	P430191	COMBINATION LAW ENFORCEMENT/CORRECTIONAL OFFICER	PSAV
			1743010300		CRIMINAL JUSTICE TECHNOLOGY	AS
			1743010301		CRIMINAL JUSTICE OFFICER ADMINISTRATION	AS
131051	HSHW	<b>Cost Estimators*</b>				
			0615010105		ARCHITECTURAL CONSTRUCTION TECHNOLOGY	Diploma
			0646041501		BLUEPRINT READING AND ESTIMATION	Diploma
			0646999901	I469919	BLUEPRINT READING AND ESTIMATION	PSAV

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151061	HSHW	<b>Database Administrators*</b>				
			0506120106		IT SECURITY	AAS
			0507030601		DATABASE TECHNOLOGY	AAS
			0507030602		ORACLE CERTIFIED DBA CCC	CCC
			0507030603		ORACLE CERTIFIED DBD CCC	CCC
			0507030604		MICROSOFT CERTIFIED DBA CCC	CCC
			0507030605		MICROSOFT CERTIFIED MCSD CCC	CCC
			0507039906	Y300100	DATABASE AND PROGRAMMING ESSENTIALS	PSAV
			0507039907	B079200	WEB PROGRAMMING SERVICES	PSAV
			0511060100		COMPUTER APPLICATIONS	Diploma
			0511080201		DATA BASE ADMINISTRATOR	Diploma
			0511080206		DATABASE/E-COMMERCE TECHNOLOGY	AS-NP
			1506120106		IT SECURITY	AS
			1507030601		DATABASE TECHNOLOGY	AS
319091		<b>Dental Assistants*</b>				
			0317010100	H170101	DENTAL ASSISTING	PSAV
			0317010102	H170102	DENTAL ASSISTING-NON ACCREDITED	PSAV
			0317010104		DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT	AAS
			0317010105		DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT - ATD	ATD
			0317010106	H170100	DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT - ATD	ATD
			0317010107	H170104	DENTAL ASSISTING	PSAV
			0317010108	H170105	DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT - ATD (NEW)	ATD
			0317010109		DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT - ATD	ATD
			0351060100		DENTAL ASSISTING	Diploma
			0351060101		DENTAL ASSISTING TECHNOLOGY	Diploma
			0351060103		DENTAL ASSISTING TECHNICIAN	Diploma
			0351060110		DENTAL AIDE	Diploma
			1317010104		DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT	AS
292021	HSHW	<b>Dental Hygienists</b>				
			0317010200		DENTAL HYGIENE	AAS
			0351060200		DENTAL HYGIENE	AS-NP
			1317010200		DENTAL HYGIENE	AS
519081		<b>Dental Laboratory Technicians</b>				
			0317010300	H170103	DENTAL LABORATORY TECHNOLOGY	PSAV
			0317010301		DENTAL LABORATORY TECHNOLOGY AND MANAGEMENT	AAS
			0351060302		DENTAL LABORATORY TECHNICIAN	Diploma
			0351060303		DENTAL LABORATORY TECHNOLOGY FULL & PARTIAL BRIDGE	Diploma
			0351060304		DENTAL LABORATORY TECHNOLOGYCROWN/BRIDGE/PORCELAIN	Diploma
			0351060305		DENTAL TECHNOLOGY	Diploma
			1317010301		DENTAL LABORATORY TECHNOLOGY AND MANAGEMENT	AS

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
292032	HSHW	<b>Diagnostic Medical Sonographers</b>				
			0317021200		DIAGNOSTIC MEDICAL SONOGRAPHY	AAS
			0317021201		GENERAL SONOGRAPHY SPECIALIST CCC	CCC
			0351091000		DIAGNOSTIC MEDICAL SONOGRAPHY	AS-NP
			0351091002		DIAGNOSTIC MEDICAL SONOGRAPHY TECHNICIAN	Diploma
			0351091003		ECHO SONOGRAM TECHNICIAN	Diploma
			0351091010		DIAGNOSTIC MEDICAL SONOGRAPHY-CROSS TRAINING	Diploma
			0351092006		MAGNETIC RESONANCE IMAGING	Diploma
			1317021200		DIAGNOSTIC MEDICAL SONOGRAPHY	AS
472081		<b>Drywall and Ceiling Tile Installers*</b>				
			0646040400	I460404	DRYWALL INSTALLATION	PSAV
			0646040400		DRYWALL INSTALLATION	Diploma
173023	HSHW	<b>Electrical and Electronic Engineering Technicians</b>				
			0615000001		ENGINEERING TECHNOLOGY	AAS
			0615000003		ALTERNATIVE ENERGY SYSTEMS SPECIALIST CCC	CCC
			0615030200		ELECTRICAL POWER TECHNOLOGY	AAS
			0615030300		ELECTRONIC TECHNOLOGY	Diploma
			0615030300	I150303	ELECTRONIC TECHNOLOGY	PSAV
			0615030301		ELECTRONICS ENGINEERING TECHNOLOGY	AAS
			0615030301		ELECTRONICS ENGINEERING TECHNOLOGY	AS-NP
			0615030309		ELECTRONICS TECHNICIAN CCC	CCC
			0615030310		BASIC ELECTRONICS TECHNICIAN CCC	CCC
			0615030311		LASER AND PHOTONICS TECHNICIAN CCC	CCC
			0615030312		ENGINEERING TECHNOLOGY - ELECTRONICS	AAS
			0615030313		ELECTRONICS AIDE CCC	CCC
			0615030314		ROBOTICS AND SIMULATION TECHNICIAN CCC	CCC
			0615030316	J540200	ELECTRONIC TECHNOLOGY 2	PSAV
			0615030317		SOLAR ENERGY TECHNICIAN CCC	CCC
			0615040205		WIRELESS AND IP COMMUNICATIONS TECHNICIAN CCC	CCC
			0615040402	J110200	ELECTRICAL AND INSTRUMENTATION TECHNOLOGY 2	PSAV
			0615049904		COMPUTER AUTOMATION TECHNOLOGY CCC	CCC
			1615000001		ENGINEERING TECHNOLOGY	AS
			1615030200		ELECTRICAL POWER TECHNOLOGY	AS
			1615030301		ELECTRONICS ENGINEERING TECHNOLOGY	AS
			1615030302		TELECOMMUNICATIONS ENGINEERING TECHNOLOGY	AS
			1615030312		ENGINEERING TECHNOLOGY - ELECTRONICS	AS

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
472111		<b>Electricians*</b>				
			0615040400	I150404	ELECTRICAL AND INSTRUMENTATION	PSAV
			0615040401	J110100	ELECTRICAL AND INSTRUMENTATION TECHNOLOGY 1	PSAV
			0615050501		PHOTOVOLTAICS	Diploma
			0615050510		PHOTOVOLTAICS-CROSS TRAINING	Diploma
			0646030202	I460312	ELECTRICITY	PSAV
			0646030203	I460313	INDUSTRIAL ELECTRICITY	PSAV
			0646030204	I460314	ELECTRICIAN	PSAV
			0646030204		ELECTRICIAN	Diploma
			0646030205		CONSTRUCTION ELECTRICITY MANAGEMENT	AAS
			0646030206		CONSTRUCTION ELECTRICITY ASSISTANT CCC	CCC
			0646030207		CONSTRUCTION ELECTRICITY TECHNICIAN CCC	CCC
			0646030208		ELECTRICIAN HELPER	Diploma
			0646030210		ELECTRICIAN CROSS-TRAINING	Diploma
			0846030204	I46032R	ELECTRICIAN	APPR
			1646030205		CONSTRUCTION ELECTRICITY MANAGEMENT	AS
131071	HSHW	<b>Employment, Recruitment, and Placement Specialists</b>				
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506180101		BUSINESS MANAGEMENT CCC	CCC
			0552020102		BUSINESS ADMINISTRATION	AS-NP
			0552100101		HUMAN RESOURCES	AS-NP
			1506040102		BUSINESS ADMINISTRATION	AS
436011		<b>Executive Secretaries and Administrative Assistants*</b>				
			0507040103	B070330	ADMINISTRATIVE ASSISTANT	PSAV
			0507060300		OFFICE ADMINISTRATION	AAS
			0507060301		OFFICE MANAGEMENT CCC	CCC
			0507060302		OFFICE SUPPORT CCC	CCC
			0507060304		OFFICE SPECIALIST CCC	CCC
			0552020400		OFFICE ADMINISTRATION	AS-NP
			0552020402		BUSINESS OFFICE ADMINISTRATION	Diploma
			0552020406		OFFICE ADMINISTRATOR	Diploma
			0552040103		ADMINISTRATIVE ASSISTANT	Diploma
			0552040703		OFFICE SYSTEM TECHNOLOGY	Diploma
			1507060300		OFFICE ADMINISTRATION	AS

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
332011	HSHW	<b>Fire Fighters*</b>				
			0743020202		FIRE COMPANY MANAGEMENT CCC	CCC
			0743020300		FIRE FIGHTER II	Diploma
			0743020300	P430205	FIRE FIGHTER II	PSAV
			0743020302		FIRE APPARATUS OPERATOR	Diploma
			0743020302	P430203	FIRE APPARATUS OPERATOR	PSAV
			0743020307		FIRE FIGHTER I	Diploma
			0843020300	P43020R	FIRE FIGHTER II	APPR
471011	HSHW	<b>First-Line Superv. of Construction and Extraction Workers*</b>				
			0615010100		ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY	AAS
			0615100101		BUILDING CONSTRUCTION TECHNOLOGY	AAS
			0615100101		BUILDING CONSTRUCTION TECHNOLOGY	AS-NP
			0615100103		BUILDING CONSTRUCTION SPECIALIST CCC	CCC
			0646040102	I460401	BUILDING CONSTRUCTION TECHNOLOGIES	PSAV
			0646040105		BUILDING AND PROPERTY MAINTENANCE	Diploma
			1615010100		ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY	AS
			1615100101		BUILDING CONSTRUCTION TECHNOLOGY	AS

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code* HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
351012	<b>First-Line Superv. of Food Preparation &amp; Serving Workers*</b>				
		0206070400		RESTAURANT MANAGEMENT	AAS
		0208090500	M809050	RESTAURANT MARKETING	PSAV
		0252090500		RESTAURANT MANAGEMENT	AS-NP
		0412050100		BAKING	Diploma
		0420040103	V200403	CULINARY OPERATIONS	PSAV
		0420040104	N110100	CULINARY OPERATIONS 1	PSAV
		0420040105	N110200	CULINARY OPERATIONS 2	PSAV
		0420040212	N100500	COMMERCIAL FOODS AND CULINARY ARTS (NEW)	PSAV
		0612050101		BAKING AND PASTRY MANAGEMENT	AS-NP
		0612050300		COMMERCIAL FOODS & CULINARY ARTS	Diploma
		0612050313		COMMERCIAL FOODS/CULINARY ARTS	Diploma
		0612050400		CULINARY MANAGEMENT	AS-NP
		0612050406		COMMERCIAL FOODS/CULINARY ARTS SUPERVISION	Diploma
		0620040100		CULINARY MANAGEMENT	AAS
		0620040101		CULINARY ARTS CCC	CCC
		0620040102		CHEF'S APPRENTICE	CCC
		0620040103		CUNLINARY ARTS MANAGEMENT OPERATIONS	CCC
		0620040201		BAKING AND PASTRY MANAGEMENT	AAS
		0620040202		BAKING AND PASTRY ARTS CCC	CCC
		0620040208	N100100	COMMERCIAL FOODS/CULINARY ARTS 1	PSAV
		0620040209	N100200	COMMERCIAL FOODS/CULINARY ARTS 2	PSAV
		0620040212	N100500	COMMERCIAL FOODS AND CULINARY ARTS (NEW)	PSAV
		0620040300	I200403	COMMERCIAL FOODS/CULINARY ARTS	PSAV
		1206070400		RESTAURANT MANAGEMENT	AS
		1620040100		CULINARY MANAGEMENT	AS
		1620040201		BAKING AND PASTRY MANAGEMENT	AS

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
371012	HSHW	<b>First-Line Superv. of Landscaping and Groundskeeping</b>				
			0101020600	A010206	IRRIGATION OPERATIONS	PSAV
			0101060300		ENVIRONMENTAL HORTICULTURE TECHNOLOGY	AAS
			0101060500		LANDSCAPE & HORTICULTURE TECHNOLOGY	AAS
			0101060501		LANDSCAPE TECHNOLOGY	AAS
			0101060502	A010615	LANDSCAPE MANAGEMENT	PSAV
			0101060504		LANDSCAPE & HORTICULTURE PROFESSIONAL CCC	CCC
			0101060505		LANDSCAPE & HORTICULTURE TECHNICIAN CCC	CCC
			0101060701		GOLF COURSE OPERATIONS	AAS
			0101060702	A020607	SPORTS AND RECREATIONAL TURF MANAGEMENT	PSAV
			1101060300		ENVIRONMENTAL HORTICULTURE TECHNOLOGY	AS
			1101060500		LANDSCAPE & HORTICULTURE TECHNOLOGY	AS
			1101060501		LANDSCAPE TECHNOLOGY	AS
			1101060701		GOLF COURSE OPERATIONS	AS
491011	HSHW	<b>First-Line Superv. of Mechanics, Installers, and Repairers*</b>				
			0606200100	I062001	INDUSTRIAL FOREMANSHIP AND SUPERVISION	PSAV
			0615080300		AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY	AAS
			0615080300		AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY	AS-NP
			0647060406	I470604	ADVANCED AUTOMOTIVE TECHNOLOGY	PSAV
			0647060413	T600100	ADVANCED AUTOMOTIVE TECHNOLOGY 1	PSAV
			0647060414	T600200	ADVANCED AUTOMOTIVE TECHNOLOGY 2	PSAV
			1615080300		AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY	AS

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
431011	HSHW	<b>First-Line Superv. of Office and Admin. Support Workers</b>				
			0208070600	M807060	CUSTOMER SERVICE REPRESENTATIVE	PSAV
			0208070602	M600100	CUSTOMER SERVICE REPRESENTATIVE 1	PSAV
			0208070603	M600200	CUSTOMER SERVICE REPRESENTATIVE 2	PSAV
			0252041100	M600200	CUSTOMER SERVICE REPRESENTATIVE	Diploma
			0351070400		HEALTH UNIT MANAGEMENT	Diploma
			0506040103		BUSINESS SPECIALIST CCC	CCC
			0506040104		BUSINESS OPERATIONS CCC	CCC
			0507040103	B070330	ADMINISTRATIVE ASSISTANT	PSAV
			0507060300		OFFICE ADMINISTRATION	AAS
			0507060301		OFFICE MANAGEMENT CCC	CCC
			0507060302		OFFICE SUPPORT CCC	CCC
			0507060304		OFFICE SPECIALIST CCC	CCC
			0507060403	B072000	LEGAL ADMINISTRATIVE SPECIALIST	PSAV
			0507060503	B070300	MEDICAL ADMINISTRATIVE SPECIALIST	PSAV
			0522030103		LEGAL ADMINISTRATIVE SPECIALIST	Diploma
			0551071603		MEDICAL ADMINISTRATIVE SPECIALIST	Diploma
			0552020400		OFFICE ADMINISTRATION	AS-NP
			0552040103		ADMINISTRATIVE ASSISTANT	Diploma
			1507060300		OFFICE ADMINISTRATION	AS
511011	HSHW	<b>First-Line Superv. of Production and Operating Workers*</b>				
			0606200100	I062001	INDUSTRIAL FOREMANSHIP AND SUPERVISION	PSAV
411012	HSHW	<b>First-Line Supervisors of Non-Retail Sales Workers*</b>				
			0206140102		CALL CENTER MANAGEMENT	AAS
			0208999900		CUSTOMER RELATIONSHIP MANAGEMENT	AAS
			0506120104		E-BUSINESS TECHNOLOGY CERT. CCC	CCC
			1206140102		CALL CENTER MANAGEMENT	AS
			1208999900		CUSTOMER RELATIONSHIP MANAGEMENT	AS
391021		<b>First-Line Supervisors of Personal Service Workers*</b>				
		No CIP Linkage				

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
411011		<b>First-Line Supervisors of Retail Sales Workers</b>				
			0201060800		FLORAL DESIGN AND MARKETING	Diploma
			0206140120		MARKETING OPERATIONS CCC	CCC
			0208010200	M801020	FASHION MARKETING	PSAV
			0208050300	M805030	FLORAL DESIGN AND MARKETING	PSAV
			0208060100	M806010	RETAIL FOOD MARKETING	PSAV
			0208090105	M899400	SPORT, RECREATION, AND ENTERTAINMENT MARKETING	PSAV
			0208999900		CUSTOMER RELATIONSHIP MANAGEMENT	AAS
			0219060501		FLORAL DESIGN	Diploma
			0252190201		FASHION MERCHANDISER	AS-NP
			0317050702		PHARMACY MANAGEMENT	AAS
			0351080502		PHARMACY MANAGEMENT	AS-NP
			0506040104		BUSINESS OPERATIONS CCC	CCC
			0506180102	B017100	PROMOTIONAL ENTERPRISE	PSAV
			0552070100		SMALL BUSINESS OPERATIONS	Diploma
			0552070310		SMALL BUSINESS OPERATIONS-CROSS TRAINING	Diploma
			1208999900		CUSTOMER RELATIONSHIP MANAGEMENT	AS
			1317050702		PHARMACY MANAGEMENT	AS

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## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
119051	HSHW	<b>Food Service Managers</b>				
			0206070400		RESTAURANT MANAGEMENT	AAS
			0206079900		HOSPITALITY & TOURISM MANAGEMENT	AAS
			0206079901		FOOD AND BEVERAGES MANAGEMENT CCC	CCC
			0206079905		EVENT PLANNING MANAGEMENT CCC	CCC
			0206079908		FOOD AND BEVERAGES SPECIALIST CCC	CCC
			0206079909		FOOD AND BEVERAGES OPERATIONS CCC	CCC
			0252090100		HOSPITALITY & TOURISM MANAGEMENT	AS-NP
			0252090500		RESTAURANT MANAGEMENT	AS-NP
			0252090502		FOOD & BEVERAGE MANAGEMENT	AS-NP
			0420040103	V200403	CULINARY OPERATIONS	PSAV
			0420040104	N110100	CULINARY OPERATIONS 1	PSAV
			0420040105	N110200	CULINARY OPERATIONS 2	PSAV
			0612050101		BAKING AND PASTRY MANAGEMENT	AS-NP
			0612050400		CULINARY MANAGEMENT	AS-NP
			0620040100		CULINARY MANAGEMENT	AAS
			0620040102		CHEF'S APPRENTICE	CCC
			0620040103		CUNLINARY ARTS MANAGEMENT OPERATIONS	CCC
			0620040201		BAKING AND PASTRY MANAGEMENT	AAS
			1206070400		RESTAURANT MANAGEMENT	AS
			1206079900		HOSPITALITY AND TOURISM MANAGEMENT	AS
			1620040100		CULINARY MANAGEMENT	AS
			1620040201		BAKING AND PASTRY MANAGEMENT	AS

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## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
111021	HSHW	<b>General and Operations Managers*</b>				
			0206140103		ENTREPRENEURSHIP MARKETING CCC	CCC
			0206180100	M618020	BUSINESS OWNERSHIP	PSAV
			0208030100	M803010	ENTREPRENEURSHIP	PSAV
			0317020601		EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE	AAS
			0351090402		EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE	AS-NP
			0506040101	B060200	BUSINESS SUPERVISION AND MANAGEMENT	PSAV
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040106		BUSINESS DEVELOPMENT AND ENTREPRENEURSHIP CCC	CCC
			0506090110	B060901	INTERNATIONAL BUSINESS	PSAV
			0506120109	B070100	ELECTRONIC BUSINESS ENTERPRISE	PSAV
			0506180101		BUSINESS MANAGEMENT CCC	CCC
			0552020102		BUSINESS ADMINISTRATION	AS-NP
			0552110100		INTERNATIONAL BUSINESS/TRADE/COMMERCE	AS-NP
			0606200101		INDUSTRIAL MANAGEMENT TECHNOLOGY	AAS
			0744040105		PUBLIC ADMINISTRATION	AAS
			1317020601		EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE	AS
			1506040102		BUSINESS ADMINISTRATION	AS
			1606200101		INDUSTRIAL MANAGEMENT TECHNOLOGY	AS
			1744040105		PUBLIC ADMINISTRATION	AS
472121		<b>Glaziers*</b>				
			0646040600	I460406	GLAZING	PSAV
			0846040600	I46041R	GLAZING	APPR

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## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
271024		<b>Graphic Designers*</b>				
			0206140101		ELECTRONIC COMMERCE CCC	CCC
			0209090300		ADVERTISING SERVICES	Diploma
			0506180102	B017100	PROMOTIONAL ENTERPRISE	PSAV
			0507039903		WEB DEVELOPMENT SPECIALIST CCC	CCC
			0507039905	B070500	WEB DESIGN SERVICES	PSAV
			0507039907	B079200	WEB PROGRAMMING SERVICES	PSAV
			0507080106	B070600	DIGITAL DESIGN	PSAV
			0507080107	K700100	DIGITAL DESIGN 1	PSAV
			0507080108	K700200	DIGITAL DESIGN 2	PSAV
			0510010100	B077400	NEW MEDIA TECHNOLOGY	PSAV
			0510019900	B070200	MULTIMEDIA DESIGN TECHNOLOGY	PSAV
			0510019901	Y600100	MULTIMEDIA DESIGN TECHNOLOGY 1	PSAV
			0510019902	Y600200	MULTIMEDIA DESIGN TECHNOLOGY 2	PSAV
			0511060104		PRESENTATION GRAPHICS	Diploma
			0511080100		WEB/INTERNET/INTRANET TECHNOLOGY	Diploma
			0511080108		MULTIMEDIA/WEB DEVELOPMENT	Diploma
			0511080109		WEB SITE DESIGNER	Diploma
			0511080110		WEB/INTERNET/INTRANET TECHNOLOGY-CROSS TRAINING	Diploma
			0511080112		WEB ENGINEERING	AS-NP
			0511080113		MULTIMEDIA & WEB DESIGN	AS-NP
			0610010202		DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY	AAS
			0610010207		DIGITAL M/M PRODUCTION CCC	CCC
			0610010208		WEB PRODUCTION CCC	CCC
			0610010209		DIGITAL M/M AUTHORING DEVELOPMENT CCC	CCC
			0610010210		DIGITAL M/M VIDEO PRODUCTION CCC	CCC
			0610010211		DIGITAL M/M INSTRUCTIONAL TECHNOLOGY CCC	CCC
			0610010214		DIGITAL VIDEO FUNDAMENTALS CCC	CCC
			0610010215		WEBCAST MEDIA CCC	CCC
			0610010219		DIGITAL M/M PRESENTATION CCC	CCC
			0610039900		COMMERCIAL SIGN DESIGN AND FABRICATION	Diploma
			0611080102		DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY	AS-NP
			0611080120		DIGITAL PRODUCTION	AS-NP
			0611080300		GRAPHICS TECHNOLOGY	AS-NP
			0611080301		GRAPHIC ARTS TECHNOLOGY	AS-NP
			0611080301		DIGITAL DESIGN AND ANIMATION	AS-NP
			0611080306		COMPUTER GRAPHIC DESIGN	Diploma
			0648020100	I480201	PRINTING AND GRAPHIC ARTS	PSAV
			0648020101	I480205	DIGITAL PRINTING TECHNOLOGY	PSAV
			0648020300	I480203	COMMERCIAL ART TECHNOLOGY	PSAV

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## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
		<b>Graphic Designers* (cont.)</b>	0648020304	K600100	COMMERCIAL ART TECHNOLOGY 1	PSAV
			0648020305	K600200	COMMERCIAL ART TECHNOLOGY 2	PSAV
			0648029900	I480202	COMMERCIAL SIGN DESIGN AND FABRICATION	PSAV
			0650040200		GRAPHICS TECHNOLOGY	AAS
			0650040200		COMMERCIAL ART TECHNOLOGY	Diploma
			0650040201		GRAPHIC ARTS TECHNOLOGY	AAS
			0650040201		COMMERCIAL ART ILLUSTRATION	Diploma
			0650040202		GRAPHIC DESIGN SUPPORT CCC	CCC
			0650040202		COMMERCIAL ART ILLUSTRATION ASSISTANT	Diploma
			0650040203		COMMERCIAL ART	AS-NP
			0650040203		INTERACTIVE MEDIA SUPPORT CCC	CCC
			0650040204		GRAPHIC DESIGN PRODUCTION CCC	CCC
			0650040205		INTERACTIVE MEDIA PRODUCTIONS CCC	CCC
			0650040210		COMMERCIAL ART-CROSS TRAINING	Diploma
			1610010202		DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY	AS
			1650040200		GRAPHICS TECHNOLOGY	AS
			1650040201		GRAPHIC ARTS TECHNOLOGY	AS
292099		<b>Health Technologists and Technicians, All Other</b>				
			0317020400	H170204	ELECTRONEURODIAGNOSTIC TECHNOLOGY	PSAV
			0351090300		ELECTRONEURODIAGNOSTIC TECHNOLOGY	Diploma
			0351091702		POLYSOMNOGRAPHIC TECHNOLOGY	AS-NP
			0351099901		ENDOSCOPY TECHNICIAN	Diploma
			0351270300	H170200	CLINICAL MOTION CAPTURE TECHNICIAN	PSAV

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
499021		<b>Heating, A.C., and Refrigeration Mechanics and Installers</b>				
			0615050100		AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS	AAS
			0615050100		AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS	AS-NP
			0615050101		AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS ASSISTANT	CCC
			0615050102		AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS TECHNICIAN	CCC
			0647020101		HEATING, AIR CONDITIONING & REFRIGERATION	Diploma
			0647020102		REFRIGERATION MECHANIC	Diploma
			0647020103		REFRIGERATION TECHNOLOGY	Diploma
			0647020104		HEATING,A/C & REFRIGERATION MECHANIC	Diploma
			0647020105		HEATING,A/C & REFRIGERATION MECHANIC ASSISTANT	Diploma
			0647020110		HEATING, AIR CONDITIONING & REFRIGERATION CROSS-TRAINING	Diploma
			0647020202	I470202	REFRIGERATION TECHNOLOGY	PSAV
			0647020302	I470203	AIR CONDITIONING , REFRIGERATION AND HEATING TECHNOLOGY (PS)	PSAV
			0647020304	C400100	AIR CONDITIONING , REFRIGERATION & HEATING TECHNOLOGY 1	PSAV
			0647020305	C400200	AIR CONDITIONING , REFRIGERATION & HEATING TECHNOLOGY 2	PSAV
			0847020202	I47020R	REFRIGERATION TECHNOLOGY	APPR
			0847020302	I47021R	AIR CONDITIONING , REFRIGERATION AND HEATING TECHNOLOGY (PS)	APPR
			1615050100		AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS	AS
434161		<b>Human Resources Assistants, Exc. Payroll</b>				
		No CIP Linkage				
499041	HSHW	<b>Industrial Machinery Mechanics</b>				
			0647030300	I470303	INDUSTRIAL MACHINERY MAINTENANCE	PSAV
			0647030302	I470313	MILLWRIGHT	PSAV
			0647030303	J590100	INDUSTRIAL MACHINERY MAINTENANCE 1	PSAV
			0647030304	J590200	INDUSTRIAL MACHINERY MAINTENANCE 2	PSAV
			0647030306	J590500	MILLWRIGHT 2	PSAV
			0847030300	I47031R	INDUSTRIAL MACHINERY MAINTENANCE	APPR
413021	HSHW	<b>Insurance Sales Agents*</b>				
			0208100100	M810010	INSURANCE MARKETING	PSAV
			0208100101	M810011	HEALTH INSURANCE MARKETING	PSAV
			0208100102	M810012	LIFE INSURANCE MARKETING	PSAV
			0208100103	M810013	INSURANCE CUSTOMER REPRESENTATIVE	PSAV
			0208100104	M810014	INSURANCE GENERAL LINES AGENT	PSAV
			0208100107	M810020	PERSONAL LINES INSURANCE AGENT (20-44)	PSAV
			0252170101	F700100	LIFE AND VARIABLE ANNUITY PRE-LICENSING	PSAV

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
271025	HSHW	<b>Interior Designers*</b>				
			0404050100		INTERIOR DESIGN TECHNOLOGY	AAS
			0404050103	V040503	INTERIOR DESIGN SERVICES	PSAV
			0404050104	V200500	INTERIOR DESIGN SERVICES	PSAV
			0404050105	V200600	INTERIOR DECORATING SERVICES	PSAV
			0404050106	V200600	KITCHEN AND BATH SPECIALIZATION CCC	CCC
			0420050210	V200505	INTERIOR DECOR FABRICATION	PSAV
			0450040800		INTERIOR DESIGN	AS-NP
			1404050100		INTERIOR DESIGN TECHNOLOGY	AS
436012		<b>Legal Secretaries*</b>				
			0507060300		OFFICE ADMINISTRATION	AAS
			0507060301		OFFICE MANAGEMENT CCC	CCC
			0507060302		OFFICE SUPPORT CCC	CCC
			0507060304		OFFICE SPECIALIST CCC	CCC
			0507060403	B072000	LEGAL ADMINISTRATIVE SPECIALIST	PSAV
			0522030103		LEGAL ADMINISTRATIVE SPECIALIST	Diploma
			0552020400		OFFICE ADMINISTRATION	AS-NP
			0552020406		OFFICE ADMINISTRATOR	Diploma
			0552040703		OFFICE SYSTEM TECHNOLOGY	Diploma
			1507060300		OFFICE ADMINISTRATION	AS
292061		<b>Licensed Practical and Licensed Vocational Nurses*</b>				
			0317060500	H170605	PRACTICAL NURSING	PSAV
			0351390100		PRACTICAL NURSING	Diploma
			0351390110		PRACTICAL NURSING-CROSS TRAINING	Diploma
434131		<b>Loan Interviewers and Clerks*</b>				
		No CIP Linkage				
132072	HSHW	<b>Loan Officers*</b>				
			0206030103		MORTGAGE FINANCE MANAGEMENT CCC	CCC
			0206030104		MORTGAGE FINANCE OPERATIONS CCC	CCC
			0206030105		MORTGAGE FINANCE SPECIALIST CCC	CCC
			0206170104	M807050	MORTGAGE BROKER	PSAV
			0252080106		FINANCIAL SERVICES TECHNICIAN	Diploma
499042		<b>Maintenance and Repair Workers, General*</b>				
			0646040102	I460401	BUILDING CONSTRUCTION TECHNOLOGIES	PSAV
			0646040103		BUILDING & PROPERTY MAINTENANCE HELPER	Diploma
			0646040104		INDUSTRIAL BUILDING MAINTENANCE	Diploma
			0646040105		BUILDING AND PROPERTY MAINTENANCE	Diploma
			0646040106	C100100	BUILDING TRADES AND CONSTRUCTION DESIGN	PSAV
			0715059902		RENEWABLE ENERGY TECHNICIAN	Diploma
			0846040102	I46040R	BUILDING CONSTRUCTION TECHNOLOGIES	APPR

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
292012		<b>Medical and Clinical Laboratory Technicians</b>				
			0317020200	H170207	HEMODIALYSIS TECHNICIAN	PSAV
			0317030401	H170306	MEDICAL LABORATORY ASSISTING	PSAV
			0317030501	H170307	MEDICAL LABORATORY TECHNOLOGY (CERTIFICATE)	PSAV
			0317030502		MEDICAL CLINICAL LABORATORY TECHNICIAN - ATD	ATD
			0317030503	H170308	MEDICAL CLINICAL LABORATORY TECHNICIAN - ATD	ATD
			0317030504		MEDICAL CLINICAL LABORATORY TECHNICIAN - ATD	ATD
			0317030505		MEDICAL CLINICAL LABORATORY TECHNICIAN - ATD NEW	ATD
			0317030900		MEDICAL LABORATORY TECHNOLOGY	AAS
			0351080200		CLINICAL LABORATORY ASSISTING	AS-NP
			0351080203		CLINICAL LAB STERILE PROCESSING AIDE	Diploma
			0351080204		CLINICAL LAB STERILE PROCESSING TECHNICIAN	Diploma
			0351100405		MEDICAL LABORATORY TECHNOLOGY	AS-NP
			0351101100		HEMODIALYSIS/DIALYSIS TECHNICIAN	Diploma
			1317030900		MEDICAL LABORATORY TECHNOLOGY	AS
319092		<b>Medical Assistants</b>				
			0312041401		DERMATOLOGY AIDE	Diploma
			0317040200		FAMILY HEALTH SUPPORT WORKER - ATD	ATD
			0317040201	H170205	FAMILY HEALTH SUPPORT WORKER - ATD	ATD
			0317050300	H170503	MEDICAL ASSISTING	PSAV
			0317070103		EYE CARE TECHNICIAN CCC	CCC
			0317070501	H170704	OPTOMETRIC ASSISTING	PSAV
			0351080100		MEDICAL ASSISTING	Diploma
			0351080101		MEDICAL ASSISTANT	AS-NP
			0351080110		MEDICAL ASSISTING-CROSS TRAINING	Diploma
			0351180201		OPTOMETRIC ASSISTING	Diploma
499062		<b>Medical Equipment Repairers</b>				
			0615040100	I150401	BIOMEDICAL EQUIPMENT TECHNOLOGY	PSAV
			0615040101		BIOMEDICAL EQUIPMENT ENGINEER	AAS
			0615040102		BIOMEDICAL EQUIPMENT TECHNICIAN	Diploma
			0615040103	J410100	BIOMEDICAL EQUIPMENT TECHNOLOGY 1	PSAV
			0615040104	J410200	BIOMEDICAL EQUIPMENT TECHNOLOGY 2	PSAV
			1615040101		BIOMEDICAL EQUIPMENT ENGINEER	AS

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
436013		<b>Medical Secretaries*</b>				
			0351070500		MEDICAL OFFICE MANAGING	Diploma
			0351070501		MEDICAL OFFICE ADMINISTRATION	AS-NP
			0351070502		MEDICAL ADMINISTRATIVE ASSISTANT	AS-NP
			0351071603		MEDICAL OFFICE SPECIALIST	Diploma
			0507060300		OFFICE ADMINISTRATION	AAS
			0507060301		OFFICE MANAGEMENT CCC	CCC
			0507060302		OFFICE SUPPORT CCC	CCC
			0507060304		OFFICE SPECIALIST CCC	CCC
			0507060503	B070300	MEDICAL ADMINISTRATIVE SPECIALIST	PSAV
			0551071603		MEDICAL ADMINISTRATIVE SPECIALIST	Diploma
			0551071610		MEDICAL SECRETARY-CROSS TRAINING	Diploma
			0552020400		OFFICE ADMINISTRATION	AS-NP
			0552020406		OFFICE ADMINISTRATOR	Diploma
			0552040703		OFFICE SYSTEM TECHNOLOGY	Diploma
			1507060300		OFFICE ADMINISTRATION	AS
131121	HSHW	<b>Meeting and Convention Planners</b>				
			0206079905		EVENT PLANNING MANAGEMENT CCC	CCC
493042	HSHW	<b>Mobile Heavy Equipment Mechanics, Except Engines*</b>				
			0647030200	I470302	HEAVY EQUIPMENT MECHANICS	PSAV
			0847030200	I47030R	HEAVY EQUIPMENT MECHANICS	APPR

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## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
151071	HSHW	<b>Network and Computer Systems Administrators*</b>				
			0506120100		E-BUSINESS TECHNOLOGY	AAS
			0506120102		E-BUSINESS SECURITY CCC	CCC
			0506120107		IT PROJECT MANAGEMENT	AAS
			0506120108		ENTERPRISE RESOURCE PLANNING SS	AAS
			0506120111		DATABASE & E-COMMERCE SECURITY CCC	CCC
			0507030401		NETWORKING SERVICES TECHNOLOGY	AAS
			0507030402	B078000	NETWORK SUPPORT SERVICES	PSAV
			0507030403		INFORMATION TECHNOLOGY TECHNICIAN CCC	CCC
			0507030405	B079300	NETWORK SYSTEMS ADMINISTRATION	PSAV
			0507030406		UNIX/LINUX SYSTEM ADMINISTRATOR CCC	CCC
			0511010301		COMPUTER INFORMATION TECHNOLOGY/COMPUTER SCIENCE	Diploma
			0511090101		NETWORKING SERVICES TECHNOLOGY	AS-NP
			0511090102		NETWORK SUPPORT SERVICES	Diploma
			0511090107	Y100200	COMPUTER SYSTEMS & INFORMATION TECHNOLOGY	PSAV
			0511090107	Y100200	COMPUTER SYSTEMS & INFORMATION TECHNOLOGY	
			0511090109		COMPUTER TELECOMMUNICATIONS	Diploma
			0511100109		NETWORKING ADMINISTRATION	Diploma
			0511100301		COMPUTER SECURITY	Diploma
			0511100302	Y100300	APPLIED CYBERSECURITY	PSAV
			0552021101		PROJECT MANAGEMENT	Diploma
			0552021110		PROJECT MANAGEMENT-CROSS TRAINING	Diploma
			0615030306		NETWORK COMMUNICATIONS (LAN) CCC	CCC
			0615030307		NETWORK COMMUNICATIONS (WAN) CCC	CCC
			0615030308		WIRELESS COMMUNICATIONS CCC	CCC
			0615040200		COMPUTER ENGINEERING TECHNOLOGY	AAS
			0615040201		CISCO CCNAC CCC	CCC
			0615040202		MICROCOMPUTER REPAIR/INSTALLER CCC	CCC
			0615040203		COMPUTER SPECIALIST CCC	CCC
			0615120100		COMPUTER ENGINEERING TECHNOLOGY	AS-NP
			0647010302	I470305	WIRELESS TELECOMMUNICATION TECHNOLOGY	PSAV
			0647010400	I470104	COMPUTER SYSTEMS TECHNOLOGY	PSAV
			0647010404	J500100	COMPUTER SYSTEMS TECHNOLOGY 1	PSAV
			0647010405	J500200	COMPUTER SYSTEMS TECHNOLOGY 2	PSAV
			1506120100		E-BUSINESS TECHNOLOGY	AS
			1506120107		IT PROJECT MANAGEMENT	AS
			1506120108		ENTERPRISE RESOURCE PLANNING SS	AS
			1507030401		NETWORKING SERVICES TECHNOLOGY	AS
			1615040200		COMPUTER ENGINEERING TECHNOLOGY	AS

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## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
151081	HSHW	<b>Network Systems and Data Communications Analysts</b>				
			0506120108		ENTERPRISE RESOURCE PLANNING SS	AAS
			0506120109	B070100	ELECTRONIC BUSINESS ENTERPRISE	PSAV
			0507030402	B078000	NETWORK SUPPORT SERVICES	PSAV
			0507030405	B079300	NETWORK SYSTEMS ADMINISTRATION	PSAV
			0507030612		ORACLE SYSTEMS ADMINISTRATOR CCC	CCC
			0507039902		INTERNET SERVICES TECHNOLOGY	AAS
			0511080100		WEB/INTERNET/INTRANET TECHNOLOGY	Diploma
			0511080100		WEB/INTERNET/INTRANET TECHNOLOGY	Diploma
			0511080108		MULTIMEDIA/WEB DEVELOPMENT	Diploma
			0511080109	B079300	WEB SITE DESIGNER	Diploma
			0511080110		WEB/INTERNET/INTRANET TECHNOLOGY-CROSS TRAINING	Diploma
			0511090102		NETWORK SUPPORT SERVICES	Diploma
			0511090110	B070100	NETWORK SUPPORT SERVICES CROSS-TRAINING	Diploma
			0615040200		COMPUTER ENGINEERING TECHNOLOGY	AAS
			0615040204		NETWORK SYSTEMS DEVELOPER CCC	CCC
			0615120100		COMPUTER ENGINEERING TECHNOLOGY	AS-NP
			1506120108		ENTERPRISE RESOURCE PLANNING SS	AS
			1507039902		INTERNET SERVICES TECHNOLOGY	AS
			1615040200		COMPUTER ENGINEERING TECHNOLOGY	AS
472073		<b>Operating Engineers/Construction Equipment Operators*</b>				
			0649020200		HEAVY EQUIPMENT OPERATION	Diploma
			0649020200	I490202	HEAVY EQUIPMENT OPERATION	PSAV
			0649020210		HEAVY EQUIPMENT-CROSS TRAINING	Diploma
			0849020200	I49020R	HEAVY EQUIPMENT OPERATION	APPR
472141		<b>Painters, Construction and Maintenance*</b>				
			0646040800	I460408	PAINTING AND DECORATING	PSAV
			0846040800	I46043R	PAINTING AND DECORATING	APPR
232011		<b>Paralegals and Legal Assistants</b>				
			0722010300		LEGAL ASSISTING	AAS
			0722030200		LEGAL ASSISTING	AS-NP
			0722030201		PARALEGAL	Diploma
			0722030202		PARALEGAL TECHNOLOGY	Diploma
			0722030210		PARALEGAL-CROSS TRAINING	Diploma
			1722010300		LEGAL ASSISTING	AS
412022		<b>Parts Salespersons</b>				
			0208120302	M812031	MARKETING, MERCHANDISING, AND PARTS OPERATIONS	PSAV
			0208120303	M700100	MARKETING, MERCHANDISING, AND PARTS OPERATIONS 1	PSAV
			0208120304	M700200	MARKETING, MERCHANDISING, AND PARTS OPERATIONS 2	PSAV

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## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
312021	HSHW	<b>Physical Therapist Assistants</b>	0317081500		PHYSICAL THERAPY ASSISTANT	AAS
			0351080601		PHYSICAL THERAPY ASSISTANT	AS-NP
			0351080602		PHYSICAL THERAPY ASSISTANT TECHNOLOGY	Diploma
			1317081500		PHYSICAL THERAPY ASSISTANT	AS
472151		<b>Pipelayers*</b>	0646050303	I460514	INDUSTRIAL PIPEFITTER	PSAV
472152		<b>Plumbers, Pipefitters, and Steamfitters*</b>	0646050202	I460512	FIRE SPRINKLER SYSTEM TECHNOLOGY	PSAV
			0646050302	I460513	PLUMBING TECHNOLOGY	PSAV
			0646050302		PLUMBING TECHNOLOGY	Diploma
			0646050303	I460514	INDUSTRIAL PIPEFITTER	PSAV
			0646050304		PLUMBING MANAGEMENT	AAS
			0646050305		PLUMBER ASSISTANT CCC	CCC
			0646050306		PLUMBER TECHNICIAN CCC	CCC
			0846050202	I46051R	FIRE SPRINKLER SYSTEM TECHNOLOGY	APPR
			0846050302	I46052R	PLUMBING TECHNOLOGY	APPR
			0846050303	I46053R	INDUSTRIAL PIPEFITTER	APPR
			1646050304		PLUMBING MANAGEMENT	AS
333051	HSHW	<b>Police and Sheriff's Patrol Officers*</b>	0743010300		CRIMINAL JUSTICE TECHNOLOGY	AAS
			0743010300		CRIMINAL JUSTICE TECHNOLOGY	AS-NP
			0743010301		CRIMINAL JUSTICE OFFICER ADMINISTRATION	AAS
			0743010304		CRIMINAL JUSTICE TECHNOLOGY SPECIALIST CCC	CCC
			0743010700	P430105	LAW ENFORCEMENT OFFICER	PSAV
			0743010701	P430115	AUX. LAW ENFORCEMENT OFFICER	PSAV
			0743010702	P430125	CROSSOVER CORRECTIONAL OFFICER TO LAW ENFORCEMENT OFFICER	PSAV
			0743010703	P430107	CROSSOVER CORRECTIONAL PROBATION TO LAW ENFORCEMENT OFFICER	PSAV
			0743010706	P430145	DUAL CERT. LAW ENFORCEMENT AND CORRECTIONAL OFFICER	PSAV
			0743010707	P430155	DUAL CERT. CORRECTIONAL OFFICER AND LAW ENFORCEMENT	PSAV
			0743019901	P430191	COMBINATION LAW ENFORCEMENT/CORRECTIONAL OFFICER	PSAV
			1743010300		CRIMINAL JUSTICE TECHNOLOGY	AS
			1743010301		CRIMINAL JUSTICE OFFICER ADMINISTRATION	AS
435031		<b>Police, Fire, and Ambulance Dispatchers</b>	0709080100	P090101	PUBLIC SAFETY TELECOMMUNICATIONS	PSAV

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## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
339021	HSHW	<b>Private Detectives and Investigators</b>				
			0743010302		CRIMINAL JUSTICE TECHNICIAN	Diploma
			0743010704		LAW ENFORCEMENT	AS-NP
			0743010704		LAW ENFORCEMENT	AS-NP
			0743010902		PRIVATE INVESTIGATION TECHNOLOGY	Diploma
			0743010903		PRIVATE INVESTIGATOR	AS-NP
			0743010904		PRIVATE INVESTIGATOR INTERN	Diploma
			0743999904	P430208	PRIVATE INVESTIGATOR INTERN	PSAV
119141	HSHW	<b>Property, Real Estate &amp; Community Association Managers</b>				
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506180101		BUSINESS MANAGEMENT CCC	CCC
			0552020102		BUSINESS ADMINISTRATION	AS-NP
			1506040102		BUSINESS ADMINISTRATION	AS
131023	HSHW	<b>Purchasing Agents, Except Farm Products &amp; Trade*</b>				
			0252180201		PURCHASING/ACQUISITION	Diploma
292034	HSHW	<b>Radiologic Technologists and Technicians</b>				
			0317020900		RADIOGRAPHY	AAS
			0317020902	H170209	BASIC X-RAY MACHINE OPERATOR	PSAV
			0317020905	W170209	RADIOLOGIC TECHNICIAN	PSAV
			0351060310		RADIOLOGICAL (DENTAL) TECHNOLOGY	Diploma
			0351090700		RADIOGRAPHY	AS-NP
			0351090702		BASIC X-RAY MACHINE OPERATOR	Diploma
			0351090704		XRAY TECHNICIAN	Diploma
			0351092006		MAGNETIC RESONANCE IMAGING	Diploma
			1317020900		RADIOGRAPHY	AS
419021	HSHW	<b>Real Estate Brokers</b>				
			0206170102	M807020	REAL ESTATE BROKER	PSAV
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040103		BUSINESS SPECIALIST CCC	CCC
			0506040104		BUSINESS OPERATIONS CCC	CCC
			0506180101		BUSINESS MANAGEMENT CCC	CCC
			0552020102		BUSINESS ADMINISTRATION	AS-NP
			0552020402		BUSINESS OFFICE ADMINISTRATION	Diploma
			1506040102		BUSINESS ADMINISTRATION	AS

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## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
419022		<b>Real Estate Sales Agents*</b>				
			0206170101	M807010	REAL ESTATE SALES AGENT	PSAV
			0252150101	M200100	REAL ESTATE SALES ASSOCIATE POST LICENSING	PSAV
			0252150103		REAL ESTATE ENTREPRENEUR	Diploma
			0252150110		REAL ESTATE CROSS-TRAINING	Diploma
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040103		BUSINESS SPECIALIST CCC	CCC
			0506040104		BUSINESS OPERATIONS CCC	CCC
			0506180101		BUSINESS MANAGEMENT CCC	CCC
			0552020102		BUSINESS ADMINISTRATION	AS-NP
			0552020402		BUSINESS OFFICE ADMINISTRATION	Diploma
			1506040102		BUSINESS ADMINISTRATION	AS
291111	HSHW	<b>Registered Nurses</b>				
			0318110100		NURSING	AAS
			0318110300		MIDWIFERY	AAS
			0351380100		NURSING	AS-NP
			0351380110		NURSING CROSS-TRAINING	Diploma
			0351380701		MIDWIFE	Diploma
			1318110100		NURSING	AS
			1318110300		MIDWIFERY	AS
291126	HSHW	<b>Respiratory Therapists</b>				
			0317081800		RESPIRATORY CARE	AAS
			0351090800		RESPIRATORY CARE	AS-NP
			1317081800		RESPIRATORY CARE	AS
472181		<b>Roofers*</b>				
			0646041000		ROOFING	Diploma
			0646041000	I460410	ROOFING	PSAV
			0846041000	I46045R	ROOFING	APPR
535011		<b>Sailors and Marine Oilers*</b>				
			0649030100	I490301	MARITIME OPERATIONS	PSAV
			0649030901		SAILORS & DECK HANDS	Diploma
414011	HSHW	<b>Sales Reps., Wholesale &amp; Mfg, Tech. &amp; Sci. Products</b>				
			0208110600	M812040	INDUSTRIAL DISTRIBUTION AND MANAGEMENT	PSAV
414012	HSHW	<b>Sales Reps., Wholesale and Manufacturing, Other*</b>				
		No CIP Linkage				

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
436014		<b>Secretaries, Except Legal, Medical, and Executive</b>				
			0507060300		OFFICE ADMINISTRATION	AAS
			0507060301		OFFICE MANAGEMENT CCC	CCC
			0507060302		OFFICE SUPPORT CCC	CCC
			0507060304		OFFICE SPECIALIST CCC	CCC
			0552020400		OFFICE ADMINISTRATION	AS-NP
			0552020406		OFFICE ADMINISTRATOR	Diploma
			0552040100		SECRETARIAL	Diploma
			0552040110		SECRETARIAL-CROSS TRAINING	Diploma
			0552040703		OFFICE SYSTEM TECHNOLOGY	Diploma
			1507060300		OFFICE ADMINISTRATION	AS
492098		<b>Security and Fire Alarm Systems Installers</b>				
			0647010101		INTEGRATED HOME ELECTRONICS	Diploma
			0747011002		MOBILE SECURITY SYSTEMS	Diploma
253021		<b>Self-Enrichment Education Teachers*</b>				
		No CIP Linkage				
472211		<b>Sheet Metal Workers*</b>				
			0648050400	I480504	PRECISION METAL FABRICATION	PSAV
			0648050401	J310100	PRECISION METAL FABRICATION 1	PSAV
			0648050402	J310200	PRECISION METAL FABRICATION 2	PSAV
			0648050600	I480506	SHEET METAL FABRICATION TECHNOLOGY	PSAV
			0648050601	J360100	SHEET METAL FABRICATION TECHNOLOGY 1	PSAV
			0648050602	J360200	SHEET METAL FABRICATION TECHNOLOGY 2	PSAV
			0848050600	I48052R	SHEET METAL FABRICATION TECHNOLOGY	APPR
292055		<b>Surgical Technologists</b>				
			0317021100	H170211	SURGICAL TECHNOLOGY	PSAV
			0351090900		SURGICAL FIRST ASSISTING	AAS
			0351090900		SURGICAL TECHNOLOGY	Diploma
			0351090901		SURGICAL TECHNOLOGIST	AS-NP
			0351090901	H170300	SURGICAL FIRST ASSISTING - ATD	ATD
			0351090902		SURGICAL FIRST ASSISTING - ATD	ATD
			0351090902		SURGICAL ASSISTANT	Diploma
			0351090904		SURGICAL TECHNOLOGY CCC	CCC
			1351090900		SURGICAL FIRST ASSISTING	AS

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
173031		<b>Surveying and Mapping Technicians*</b>				
			0507030613		GEOGRAPHIC INFORMATION SYSTEM CCC	CCC
			0507030614	T860020	GEOSPATIAL/GEOGRAPHIC INFORMATION SYSTEMS (GIS) TECHNOLOGY	PSAV
			0615020300	I150203	SURVEYING AND MAPPING TECHNOLOGY	PSAV
			0715020101		CIVIL ENGINEERING TECHNOLOGY	AAS
			0815020300	I15020R	SURVEYING AND MAPPING TECHNOLOGY	APPR
			1715020101		CIVIL ENGINEERING TECHNOLOGY	AS

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2011-12 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
533032		<b>Truck Drivers, Heavy and Tractor-Trailer*</b>				
			0649020500		COMMERCIAL VEHICLE DRIVING	Diploma
			0649020500	I490205	COMMERCIAL VEHICLE DRIVING	PSAV
			0649020502	I490251	COMMERCIAL CLASS B DRIVING	PSAV
			0649020503		COMMERCIAL VEHICLE DRIVING	Diploma
			0649020510		COMMERCIAL VEHICLE DRIVING-CROSS TRAINING	Diploma
518031	HSHW	<b>Water and Liquid Waste Treatment Plant Operators</b>				
			0715050603	P150507	WATER TREATMENT TECHNOLOGIES	PSAV
			0715050604	P150527	WASTEWATER TREATMENT TECHNOLOGIES	PSAV
			0715050605		WATER & WASTEWATER TECHNOLOGY	Diploma
			0715050606	P150509	ADVANCED WATER TREATMENT TECHNOLOGIES	PSAV
			0715050607	A600100	WATER DISTRIBUTION OPERATIONS	PSAV
514121		<b>Welders, Cutters, Solderers, and Brazers*</b>				
			0648050802		APPLIED WELDING TECHNOLOGIES	Diploma
			0648050802	I480500	APPLIED WELDING TECHNOLOGIES	PSAV
			0648050804		WELDING TECHNICIAN	Diploma
			0848050802	I48054R	APPLIED WELDING TECHNOLOGIES	APPR

\*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

\*\*HSHW = High Skill/High Wage.

†Certification:

- AAS = Associate in Applied Science Degree
- APPR = Registered Apprentice Program
- AS = Associate in Science Degree - Public
- AS-NP = Associate in Science Degree - Nonpublic
- ATD = Applied Technology Diploma (Certificate)
- CCC = College Credit Certificate
- Diploma = Clock hour program - Nonpublic
- PSAV = Postsecondary Adult Vocational Certificate

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics